

# Translation

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## Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Based on Japanese GAAP)

January 29, 2024

Company name: TRANCOM CO.,LTD.  
 Stock exchange listing: Tokyo, Nagoya  
 Stock code: 9058 URL <https://www.trancom.co.jp/ir/>  
 Representative: President Yasuhiro Jinno  
 Executive Officer / Management  
 Inquiries: Daisuke Nitta TEL (052)939-2011  
 Headquarters  
 Scheduled date to file Quarterly Securities Report: February 14, 2024  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2023	128,537	0.5	5,715	(0.2)	5,781	(1.9)	3,703	(21.3)
Nine months ended December 31, 2022	127,850	4.4	5,726	(7.4)	5,894	(6.1)	4,709	16.3

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2023	393.78	392.77
Nine months ended December 31, 2022	486.94	485.73

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of December 31, 2023	73,679	50,249	67.4	5,338.54
As of March 31, 2023	72,045	48,953	67.3	5,090.63

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2023	–	68.00	–	60.00	128.00
Year ending March 31, 2024	–	66.00	–		
Year ending March 31, 2024 (Forecast)				66.00	132.00

### 3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	171,770	2.4	7,100	(4.5)	7,170	(5.3)	4,650	21.2	496.11

#### 4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2023  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

#### (4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	10,324,150 shares	As of March 31, 2023	10,324,150 shares
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Number of treasury shares at the end of the period

As of December 31, 2023	1,016,653 shares	As of March 31, 2023	800,929 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2023	9,406,082 shares	Nine months ended December 31, 2022	9,670,981 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	22,450	19,700
Notes and accounts receivable - trade, and contract assets	25,192	27,051
Merchandise	27	40
Work in process	2	9
Supplies	24	22
Prepaid expenses	842	1,042
Deposits paid	—	471
Other	453	644
Allowance for doubtful accounts	(1)	(1)
Total current assets	48,991	48,982
Non-current assets		
Property, plant and equipment		
Buildings and structures	10,455	10,591
Accumulated depreciation	(5,520)	(5,753)
Buildings and structures, net	4,935	4,838
Machinery, equipment and vehicles	8,612	9,472
Accumulated depreciation	(6,537)	(7,134)
Machinery, equipment and vehicles, net	2,074	2,337
Land	3,005	3,005
Leased assets	2,336	2,284
Accumulated depreciation	(1,964)	(2,074)
Leased assets, net	372	209
Right-of-use assets	3,212	4,173
Accumulated depreciation	(1,147)	(1,096)
Right-of-use assets, net	2,065	3,076
Construction in progress	422	526
Other	1,875	2,016
Accumulated depreciation	(1,231)	(1,376)
Other, net	643	640
Total property, plant and equipment	13,520	14,635
Intangible assets		
Goodwill	351	302
Software	1,160	1,126
Software in progress	299	738
Customer Relationship	241	199
Other	150	147
Total intangible assets	2,203	2,514
Investments and other assets		
Investment securities	4,201	4,187
Deferred tax assets	356	182
Guarantee deposits	2,552	2,946
Other	236	247
Allowance for doubtful accounts	(18)	(16)
Total investments and other assets	7,329	7,547
Total non-current assets	23,053	24,697
Total assets	72,045	73,679

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
Liabilities		
Current liabilities		
Accounts payable - trade	12,582	12,315
Lease liabilities	648	777
Accounts payable - other	1,723	1,756
Accrued expenses	1,302	1,627
Income taxes payable	1,247	427
Accrued consumption taxes	563	613
Provision for bonuses	614	273
Provision for bonuses for directors (and other officers)	—	23
Other	399	764
Total current liabilities	19,081	18,579
Non-current liabilities		
Lease liabilities	2,024	2,729
Deferred tax liabilities	60	49
Deferred tax liabilities for land revaluation	53	53
Provision for stocks payment	356	390
Provision for share awards for directors (and other officers)	374	409
Retirement benefit liability	97	91
Asset retirement obligations	681	757
Other	359	366
Total non-current liabilities	4,010	4,849
Total liabilities	23,091	23,429
Net assets		
Shareholders' equity		
Share capital	1,080	1,080
Capital surplus	1,642	1,660
Retained earnings	47,548	50,047
Treasury shares	(3,111)	(4,634)
Total shareholders' equity	47,159	48,153
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	659	490
Revaluation reserve for land	(44)	(44)
Foreign currency translation adjustment	707	1,091
Remeasurements of defined benefit plans	(3)	(2)
Total accumulated other comprehensive income	1,319	1,534
Share acquisition rights	100	100
Non-controlling interests	374	460
Total net assets	48,953	50,249
Total liabilities and net assets	72,045	73,679

# **Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net sales	127,850	128,537
Cost of sales	119,366	120,384
Gross profit	8,484	8,153
Selling, general and administrative expenses	2,757	2,437
Operating profit	5,726	5,715
Non-operating income		
Interest and dividend income	38	45
Share of profit of entities accounted for using equity method	92	48
Subsidy income	113	37
Other	71	90
Total non-operating income	317	221
Non-operating expenses		
Interest expenses	92	128
Loss on retirement of non-current assets	1	8
Other	55	18
Total non-operating expenses	149	156
Ordinary profit	5,894	5,781
Extraordinary income		
Gain on sale of shares of subsidiaries and associates	1,343	–
Total extraordinary income	1,343	–
Extraordinary losses		
Impairment losses	52	51
Loss on disaster	–	6
Total extraordinary losses	52	57
Profit before income taxes	7,185	5,723
Income taxes - current	2,276	1,732
Income taxes - deferred	133	233
Total income taxes	2,409	1,966
Profit	4,775	3,757
Profit attributable to		
Profit attributable to owners of parent	4,709	3,703
Profit attributable to non-controlling interests	66	53
Other comprehensive income		
Valuation difference on available-for-sale securities	205	(169)
Foreign currency translation adjustment	842	415
Remeasurements of defined benefit plans, net of tax	1	1
Total other comprehensive income	1,050	247
Comprehensive income	5,826	4,004
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,719	3,919
Comprehensive income attributable to non-controlling interests	106	85