



# 決算説明資料 FACT BOOK

2023年3月期決算データ（連結）

Year Ended Financial Data March 31, 2023 (Consolidated)

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## 会社概要

|                                  |                                                                                              |
|----------------------------------|----------------------------------------------------------------------------------------------|
| 社名<br>Name of Corporation        | トランコム株式会社<br>TRANCOM CO.,LTD.                                                                |
| 所在地<br>Head Office               | 〒461-0004<br>愛知県名古屋市中区葵1-19-30<br>1-19-30 Aoi Higashi-ku Nagoya-shi, Aichi<br>461-0004 Japan |
| 代表者<br>Representative            | 代表取締役 社長執行役員 武部 篤紀<br>Atsunori Takebe, President                                             |
| 設立<br>Established                | 1959年6月22日<br>June 22, 1959                                                                  |
| 資本金<br>Capital                   | 10億8,004万円<br>1,080 million yen                                                              |
| 従業員数<br>No. of Employees         | 6,055人（連結）<br>6,055 (Consolidated)                                                           |
| 従業員平均年齢<br>Ave. age of Employees | 34.8歳<br>34.8years                                                                           |

※2024/3期の通期データは予想数値

Note : The term data of March in 2024 is the forecasting indicate.



# 1. 連結決算概要 (Consolidated Financial Summary)

(百万円 yen millions)

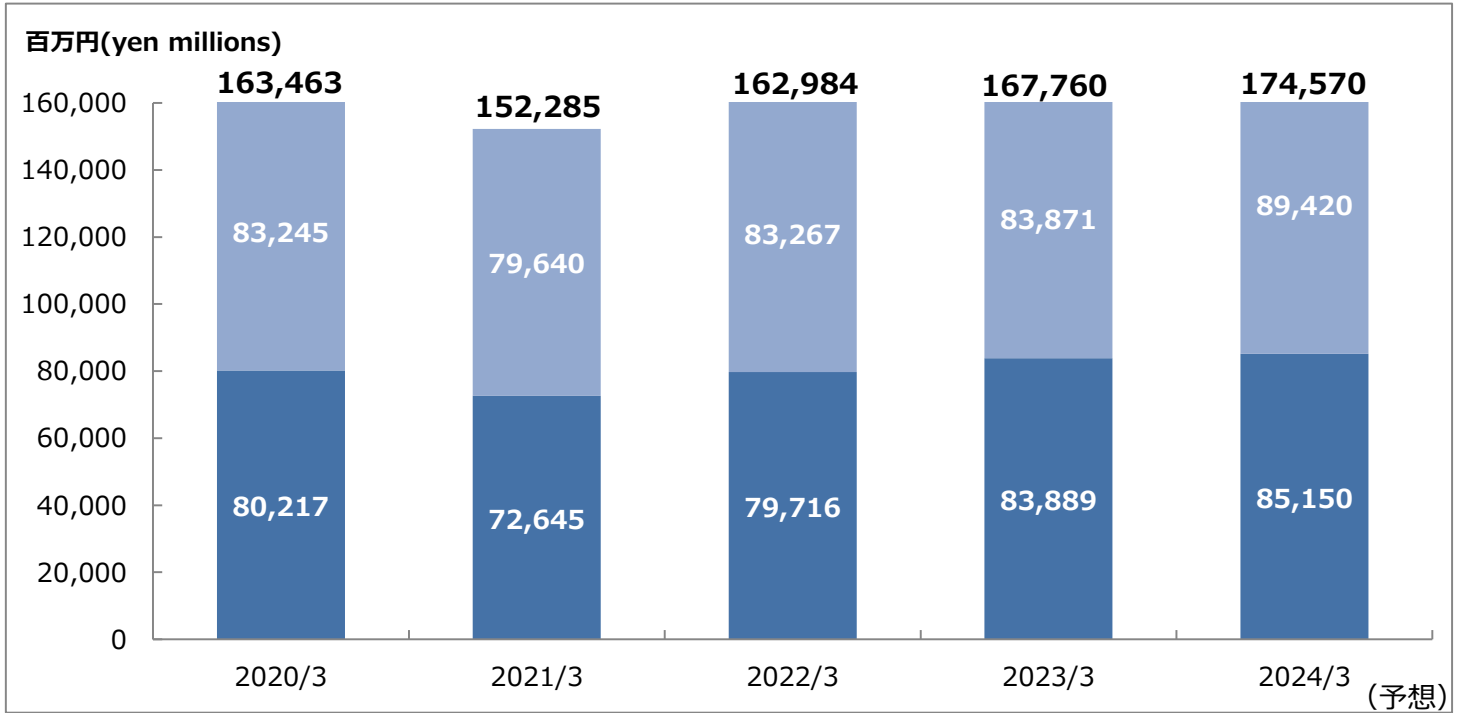
| 年度 Fiscal Year                                                              |                    | 2020/3               | 2021/3               | 2022/3                | 2023/3                | 2024/3<br>予想 (Forecast) |
|-----------------------------------------------------------------------------|--------------------|----------------------|----------------------|-----------------------|-----------------------|-------------------------|
| 売上高 (Net sales)<br>前期比 (% Change)                                           | 第2四半期<br>(Interim) | 80,217<br>9.4        | 72,645<br>-9.4       | 79,716<br>9.7         | 83,889<br>5.2         | 85,150<br>1.5           |
|                                                                             | 通期<br>(Annual)     | 163,463<br>8.2       | 152,285<br>-6.8      | 162,984<br>7.0        | 167,760<br>2.9        | 174,570<br>4.1          |
| 売上総利益 (Gross profit)<br>売上総利益率 (Gross profit %)<br>前期比 (% Change)           | 第2四半期<br>(Interim) | 5,003<br>6.2<br>17.7 | 4,948<br>6.8<br>-1.1 | 5,358<br>6.7<br>8.3   | 5,490<br>6.5<br>2.5   | 5,295<br>6.2<br>-3.6    |
|                                                                             | 通期<br>(Annual)     | 10,290<br>6.3<br>9.8 | 10,979<br>7.2<br>6.7 | 10,907<br>6.7<br>-0.6 | 10,981<br>6.5<br>0.7  | 10,767<br>6.2<br>-2.0   |
| 営業利益 (Operating income)<br>営業利益率 (Operating income %)<br>前期比 (% Change)     | 第2四半期<br>(Interim) | 3,672<br>4.6<br>23.1 | 3,592<br>4.9<br>-2.2 | 3,959<br>5.0<br>10.2  | 3,660<br>4.4<br>-7.5  | 3,635<br>4.3<br>-0.7    |
|                                                                             | 通期<br>(Annual)     | 7,566<br>4.6<br>12.4 | 8,243<br>5.4<br>9.0  | 7,990<br>4.9<br>-3.1  | 7,438<br>4.4<br>-6.9  | 7,500<br>4.3<br>0.8     |
| 経常利益 (Ordinary income)<br>経常利益率 (Ordinary income %)<br>前期比 (% Change)       | 第2四半期<br>(Interim) | 3,630<br>4.5<br>21.9 | 3,666<br>5.0<br>1.0  | 4,010<br>5.0<br>9.4   | 3,805<br>4.5<br>-5.1  | 3,690<br>4.3<br>-3.0    |
|                                                                             | 通期<br>(Annual)     | 7,417<br>4.5<br>11.5 | 8,401<br>5.5<br>13.3 | 8,190<br>5.0<br>-2.5  | 7,573<br>4.5<br>-7.5  | 7,600<br>4.4<br>0.4     |
| 親会社株主に帰属する<br>当期純利益 (Net income)<br>当期純利益率 (Net income %)<br>前期比 (% Change) | 第2四半期<br>(Interim) | 2,362<br>2.9<br>18.0 | 2,562<br>3.5<br>8.5  | 2,600<br>3.3<br>1.5   | 3,320<br>4.0<br>27.7  | 2,426<br>2.8<br>-26.9   |
|                                                                             | 通期<br>(Annual)     | 4,909<br>3.0<br>13.4 | 5,730<br>3.8<br>16.7 | 5,291<br>3.2<br>-7.7  | 3,835<br>2.3<br>-27.5 | 5,000<br>2.9<br>30.4    |
| EPS<円> (Earnings/share<¥>)<br>前期比 (% Change)                                | 第2四半期<br>(Interim) | 241.44<br>17.3       | 261.89<br>8.5        | 265.53<br>1.4         | 341.90<br>28.8        | 254.75<br>-25.5         |
|                                                                             | 通期<br>(Annual)     | 501.74<br>13.0       | 585.54<br>16.7       | 540.24<br>-7.7        | 397.95<br>-26.3       | 525.03<br>31.9          |

■ 上半期 (First Half)

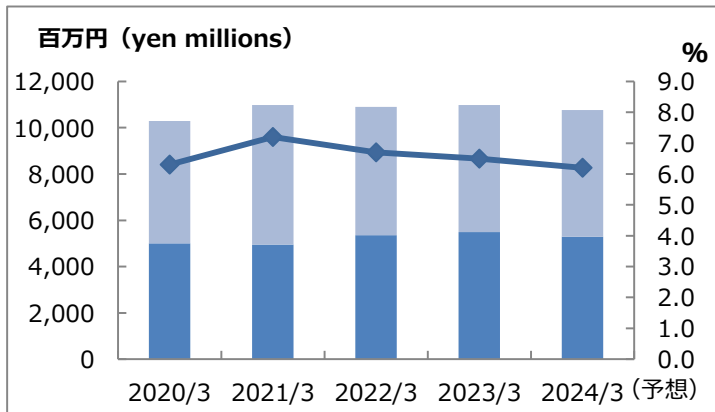
■ 下半期 (Second Half)

◆ 利益率 (Percentage of Net Sales)

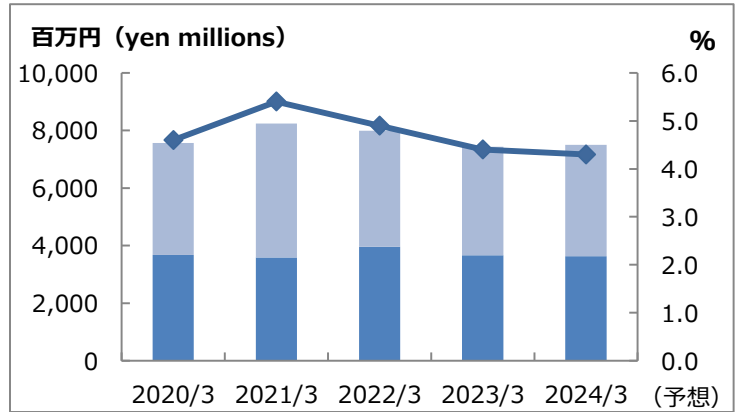
## ■ 連結売上高 (Net Sales)



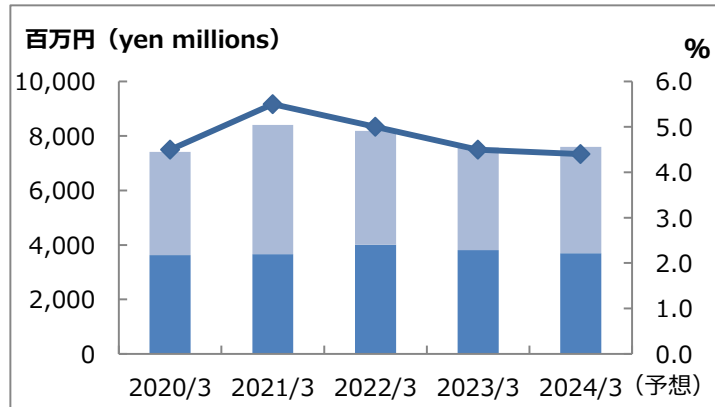
## ■ 連結売上総利益 (Gross profit)



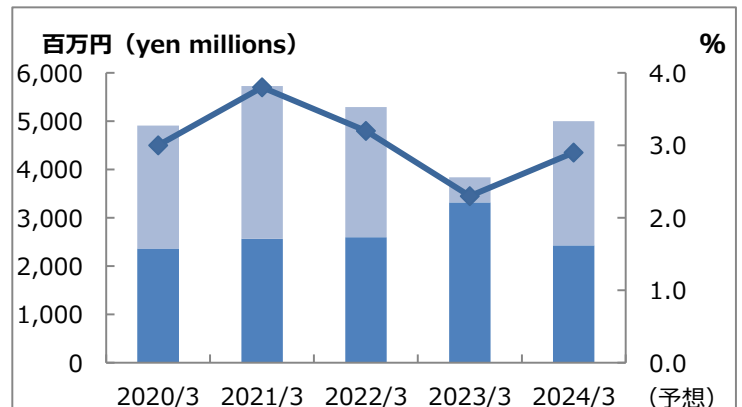
## ■ 連結営業利益 (Operating income)



## ■ 連結経常利益 (Ordinary income)



## ■ 連結当期純利益 (Net income)



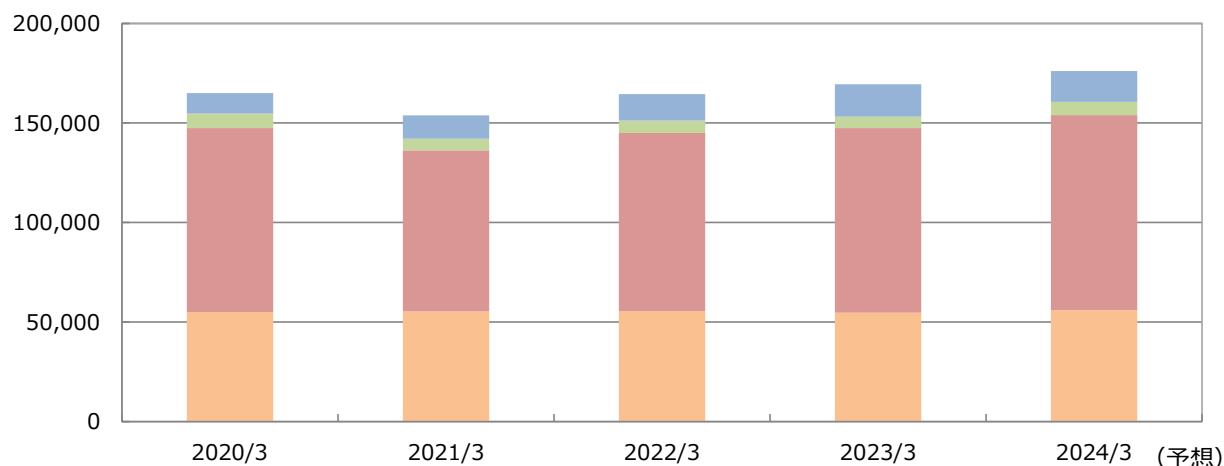
## 2. 連結セグメント別売上高推移 (Sales Trend Breakdown by Business Category)

(百万円 yen millions)

| 年度 Fiscal Year                                                                                     |                    | 2020/3         | 2021/3          | 2022/3         | 2023/3         | 2024/3<br>予想 (Forecast) |
|----------------------------------------------------------------------------------------------------|--------------------|----------------|-----------------|----------------|----------------|-------------------------|
| <div></div> <b>ロジстикスマネジメント事業</b><br><b>(Logistics Management Business)</b><br>前期比 (% Change)     | 第2四半期<br>(Interim) | 26,989<br>8.4  | 27,451<br>1.7   | 27,891<br>1.6  | 27,265<br>-2.2 | 27,650<br>1.4           |
|                                                                                                    | 通期<br>(Annual)     | 55,024<br>7.6  | 55,322<br>0.5   | 55,499<br>0.3  | 54,751<br>-1.3 | 56,050<br>2.4           |
| <div></div> <b>物流情報サービス事業</b><br><b>(Logistics Information Service Business)</b><br>前期比 (% Change) | 第2四半期<br>(Interim) | 45,385<br>12.1 | 37,651<br>-17.0 | 43,381<br>15.2 | 46,207<br>6.5  | 47,730<br>3.3           |
|                                                                                                    | 通期<br>(Annual)     | 92,418<br>10.4 | 80,946<br>-12.4 | 89,477<br>10.5 | 92,720<br>3.6  | 97,870<br>5.6           |
| <div></div> <b>インダストリアルサポート事業</b><br><b>(Industrial Support Business)</b><br>前期比 (% Change)        | 第2四半期<br>(Interim) | 3,735<br>-     | 2,862<br>-23.4  | 3,162<br>10.5  | 2,894<br>-8.5  | 3,050<br>5.4            |
|                                                                                                    | 通期<br>(Annual)     | 7,302<br>-5.0  | 5,880<br>-19.5  | 6,278<br>6.8   | 5,764<br>-8.2  | 6,640<br>15.2           |
| <div></div> <b>その他事業</b><br><b>(Others)</b><br>前期比 (% Change)                                      | 第2四半期<br>(Interim) | 4,859<br>1.6   | 5,523<br>13.7   | 6,043<br>9.4   | 8,289<br>37.2  | 7,480<br>-9.8           |
|                                                                                                    | 通期<br>(Annual)     | 10,321<br>4.2  | 11,716<br>13.5  | 13,259<br>13.2 | 16,185<br>22.1 | 15,540<br>-4.0          |
| <b>セグメント間取引消去</b><br><b>(Connection elimination)</b><br>前期比 (% Change)                             | 第2四半期<br>(Interim) | -751<br>-      | -842<br>-       | -763<br>-      | -767<br>-      | -760<br>-               |
|                                                                                                    | 通期<br>(Annual)     | -1,605<br>-    | -1,580<br>-     | -1,530<br>-    | -1,661<br>-    | -1,530<br>-             |
| <b>合計</b><br><b>(Total)</b><br>前期比 (% Change)                                                      | 第2四半期<br>(Interim) | 80,217<br>9.4  | 72,645<br>-9.4  | 79,716<br>9.7  | 83,889<br>5.2  | 85,150<br>1.5           |
|                                                                                                    | 通期<br>(Annual)     | 163,463<br>8.2 | 152,285<br>-6.8 | 162,984<br>7.0 | 167,760<br>2.9 | 174,570<br>4.1          |

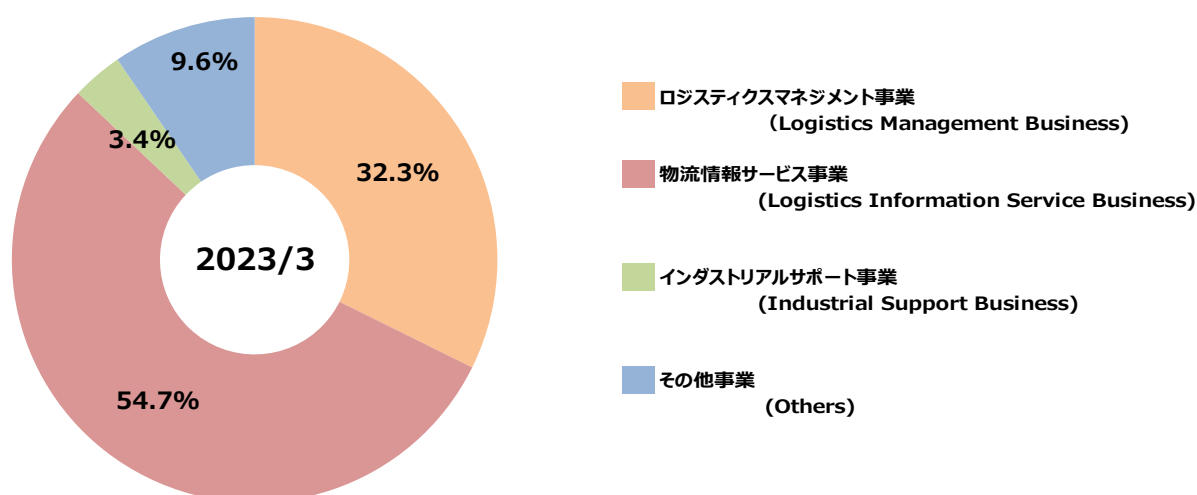
### ■セグメント別売上高推移 (Net Sales by Business Category)

※セグメント間取引消去前



### ■セグメント別売上高構成比率 (Sales Composition by Business Category)

※セグメント間取引消去前

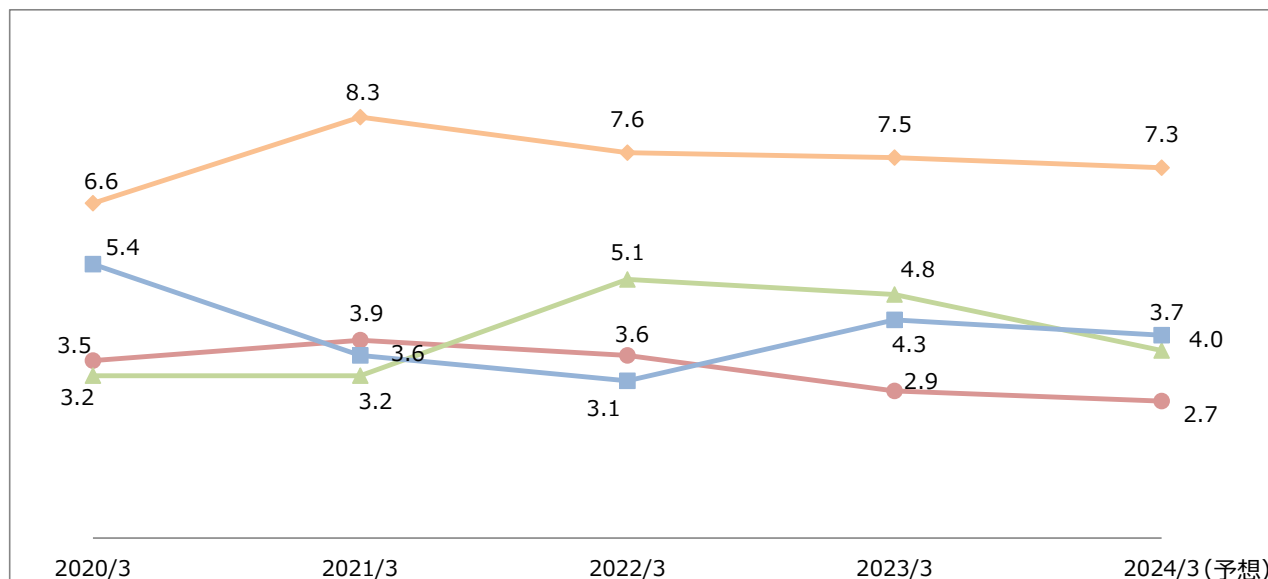


### 3. 連結事業別営業利益推移 (Consolidated Operating income Trend Breakdown by Business Category)

(百万円 yen millions)

| 年度 Fiscal Year                                                                                      |                 | 2020/3        | 2021/3         | 2022/3        | 2023/3         | 2024/3<br>予想 (Forecast) |
|-----------------------------------------------------------------------------------------------------|-----------------|---------------|----------------|---------------|----------------|-------------------------|
| <div>ロジスティクスマネジメント事業</div> <div>(Logistics Management Business)</div> <div>前期比 (% Change)</div>     | 第2四半期 (Interim) | 1,673<br>25.5 | 2,097<br>25.3  | 2,187<br>4.3  | 2,005<br>-8.3  | 2,040<br>1.7            |
|                                                                                                     | 通期 (Annual)     | 3,642<br>20.1 | 4,598<br>26.3  | 4,218<br>-8.3 | 4,116<br>-2.4  | 4,070<br>-1.1           |
|                                                                                                     |                 |               |                |               |                |                         |
| <div>物流情報サービス事業</div> <div>(Logistics Information Service Business)</div> <div>前期比 (% Change)</div> | 第2四半期 (Interim) | 1,606<br>5.0  | 1,322<br>-17.7 | 1,531<br>15.8 | 1,315<br>-14.1 | 1,260<br>-4.2           |
|                                                                                                     | 通期 (Annual)     | 3,272<br>-1.2 | 3,172<br>-3.0  | 3,194<br>0.7  | 2,647<br>-17.1 | 2,670<br>0.8            |
|                                                                                                     |                 |               |                |               |                |                         |
| <div>インダストリアルサポート事業</div> <div>(Industrial Support Business)</div> <div>前期比 (% Change)</div>        | 第2四半期 (Interim) | 178<br>-      | 47<br>-73.7    | 162<br>244.9  | 153<br>-5.5    | 74<br>-51.8             |
|                                                                                                     | 通期 (Annual)     | 231<br>63.2   | 185<br>-19.6   | 318<br>71.4   | 274<br>-13.8   | 246<br>-10.4            |
|                                                                                                     |                 |               |                |               |                |                         |
| <div>その他事業</div> <div>(Others)</div> <div>前期比 (% Change)</div>                                      | 第2四半期 (Interim) | 262<br>46.5   | 192<br>-26.7   | 149<br>-22.1  | 360<br>140.5   | 311<br>-13.6            |
|                                                                                                     | 通期 (Annual)     | 561<br>44.5   | 423<br>-24.5   | 407<br>-3.9   | 701<br>72.4    | 614<br>-12.5            |
|                                                                                                     |                 |               |                |               |                |                         |
| <div>セグメント間取引消去</div> <div>(Connection elimination)</div> <div>前期比 (% Change)</div>                 | 第2四半期 (Interim) | -48<br>-      | -66<br>-       | -71<br>-      | -174<br>-      | -50<br>-                |
|                                                                                                     | 通期 (Annual)     | -140<br>-     | -136<br>-      | -147<br>-     | -302<br>-      | -100<br>-               |
|                                                                                                     |                 |               |                |               |                |                         |
| <div>合計</div> <div>(Total)</div> <div>前期比 (% Change)</div>                                          | 第2四半期 (Interim) | 3,672<br>23.1 | 3,592<br>-2.2  | 3,959<br>10.2 | 3,660<br>-7.5  | 3,635<br>-0.7           |
|                                                                                                     | 通期 (Annual)     | 7,566<br>12.4 | 8,243<br>9.0   | 7,990<br>-3.1 | 7,438<br>-6.9  | 7,500<br>0.8            |
|                                                                                                     |                 |               |                |               |                |                         |

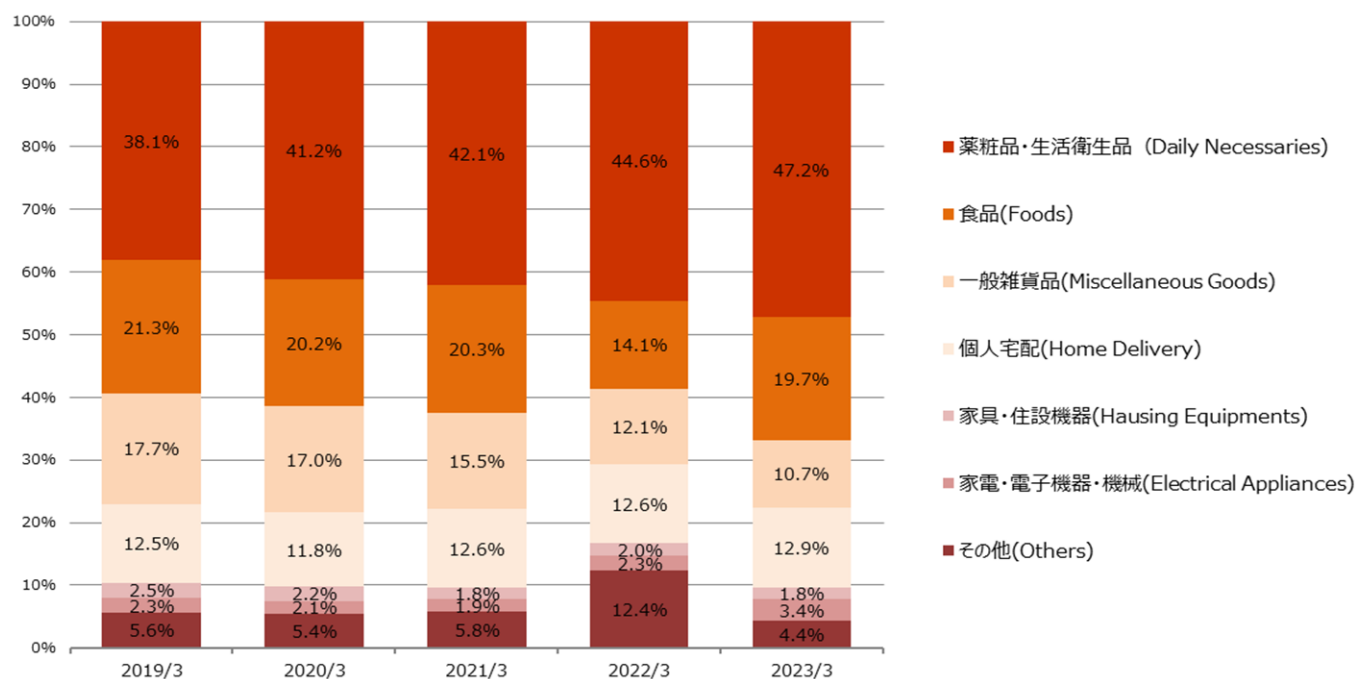
#### ■ 事業別営業利益率 (Operating Income Ratio by Business Category)



- ◆ ロジスティクスマネジメント事業  
(Logistics Management Business)
- 物流情報サービス事業  
(Logistics Information Service Business)
- ▲ インダストリアルサポート事業  
(Industrial Support Business)
- その他事業  
(Others)

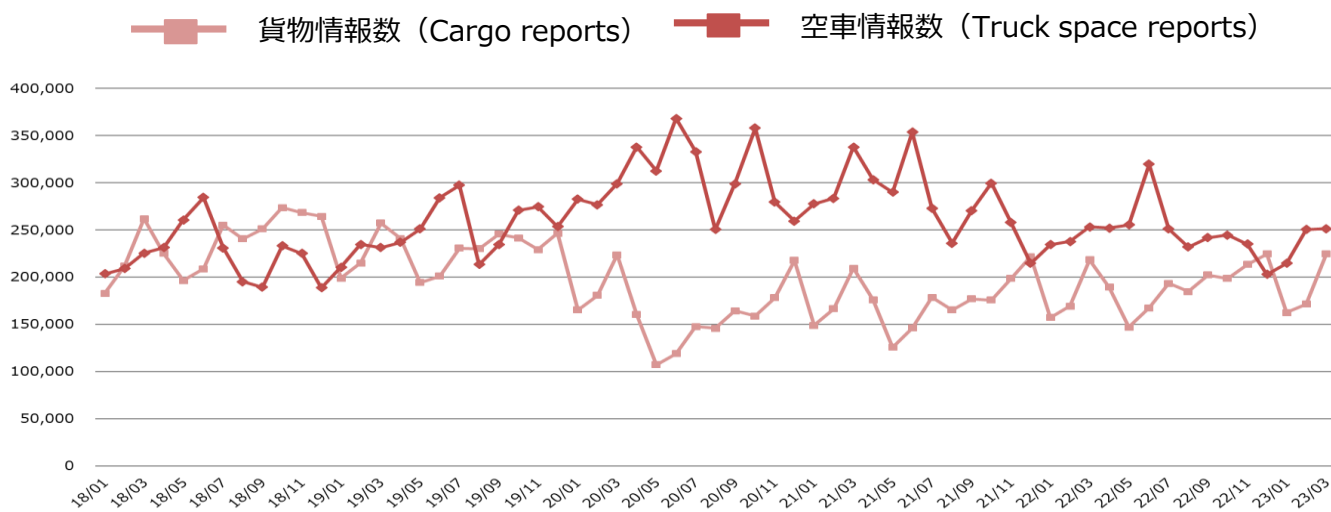
## 4. ロジスティクスマネジメント事業 (Logistics Management Business)

### ■取扱品目別売上高構成比率 (Sales Composition by Products)



## 5. 物流情報サービス事業(Logistics Information Service Business)

### ■空車情報・貨物情報推移 (No. of cargo/truck space reports)



## 6. 連結貸借対照表 (Consolidated Balance Sheets)

百万円 (Yen millions)

| 年度 Fiscal Year                                 | 2020/3 | 2021/3 | 2022/3 | 2023/3 |
|------------------------------------------------|--------|--------|--------|--------|
| <b>資産合計</b> Total Assets                       | 59,544 | 65,613 | 69,786 | 72,045 |
| <b>流動資産</b> Current Assets                     | 40,568 | 45,864 | 46,800 | 48,991 |
| 現金及び預金 Cash on hand and in banks               | 14,575 | 19,973 | 20,024 | 22,450 |
| 受取手形及び売掛金 Notes and accounts receivables-trade | 25,189 | 24,895 | 25,728 | 25,192 |
| その他流動資産 Other current assets                   | 803    | 995    | 1,048  | 1,349  |
| <b>固定資産</b> Fixed Assets                       | 18,976 | 19,749 | 22,986 | 23,053 |
| 有形固定資産 Tangible fixed assets                   | 11,477 | 11,747 | 12,356 | 13,520 |
| 建物及び構築物 Buildings and structure, net           | 3,418  | 4,526  | 4,676  | 4,935  |
| 土地 Land                                        | 2,991  | 2,871  | 3,005  | 3,005  |
| リース資産 Lease assets, net                        | 855    | 751    | 545    | 372    |
| その他有形固定資産 Other tangible assets                | 4,212  | 3,598  | 4,130  | 5,208  |
| 無形固定資産 Intangible assets                       | 3,198  | 2,926  | 3,860  | 2,203  |
| ソフトウェア Software                                | 1,330  | 1,339  | 1,432  | 1,160  |
| ソフトウェア仮勘定 Software in progress                 | 356    | 297    | 36     | 299    |
| その他無形固定資産 Other intangible assets              | 1,512  | 1,289  | 2,392  | 743    |
| 投資その他資産 Investments                            | 4,300  | 5,075  | 6,768  | 7,329  |

百万円 (Yen millions)

| 年度 Fiscal Year                                          | 2020/3 | 2021/3 | 2022/3 | 2023/3 |
|---------------------------------------------------------|--------|--------|--------|--------|
| <b>負債合計</b> Total Liabilities                           | 21,294 | 22,337 | 22,072 | 23,091 |
| <b>流動負債</b> Current Liabilities                         | 18,344 | 18,995 | 18,885 | 19,081 |
| 買掛金 Accounts payables-trade                             | 12,500 | 12,135 | 12,402 | 12,582 |
| その他流動負債 Other current liabilities                       | 5,844  | 6,859  | 6,483  | 6,498  |
| <b>固定負債</b> Fixed Liabilities                           | 2,950  | 3,342  | 3,186  | 4,010  |
| リース債務 Lease obligations                                 | 1,275  | 1,589  | 1,295  | 2,024  |
| 資産除去債務 Property removal debt                            | 576    | 593    | 636    | 681    |
| その他固定負債 Other fixed liabilities                         | 1,098  | 1,158  | 1,255  | 1,303  |
| <b>純資産合計</b> Total net assets                           | 38,250 | 43,276 | 47,714 | 48,953 |
| 資本金 Common stock                                        | 1,080  | 1,080  | 1,080  | 1,080  |
| 資本剰余金 Additional paid-in capital                        | 1,740  | 1,796  | 1,815  | 840    |
| その他 Others                                              | 35,429 | 40,399 | 44,819 | 47,033 |
| <b>負債・資本合計</b> Total Liabilities & Shareholders' Equity | 59,544 | 65,613 | 69,786 | 72,045 |

## 7. 連結損益計算書 (Consolidated Statements of Income)

百万円 (Yen millions)

| 年度 Fiscal Year                                            |                                 | 2021/3            | 2022/3            | 2023/3            | 2024/3<br>予想 (Forecast) |
|-----------------------------------------------------------|---------------------------------|-------------------|-------------------|-------------------|-------------------------|
| 売上高<br>Sales                                              | 第2四半期 (Interim)<br>通 期 (Annual) | 72,645<br>152,285 | 79,716<br>162,984 | 83,889<br>167,760 | 85,150<br>174,570       |
| 売上原価<br>Cost of Sales                                     | 第2四半期 (Interim)<br>通 期 (Annual) | 67,696<br>141,306 | 74,357<br>152,076 | 78,398<br>156,779 | 79,855<br>163,803       |
| 販売費および一般管理費<br>Selling, General & Administrative Expenses | 第2四半期 (Interim)<br>通 期 (Annual) | 1,356<br>2,735    | 1,398<br>2,917    | 1,830<br>3,543    | 1,660<br>3,267          |
| 営業利益<br>Operating Income                                  | 第2四半期 (Interim)<br>通 期 (Annual) | 3,592<br>8,243    | 3,959<br>7,990    | 3,660<br>7,438    | 3,635<br>7,500          |
| 営業外収支<br>Non-operating Income                             | 第2四半期 (Interim)<br>通 期 (Annual) | 74<br>157         | 50<br>199         | 144<br>134        | 55<br>100               |
| 経常利益<br>Ordinary Income                                   | 第2四半期 (Interim)<br>通 期 (Annual) | 3,666<br>8,401    | 4,010<br>8,190    | 3,805<br>7,573    | 3,690<br>7,600          |
| 特別損益<br>Extraordinary Gain                                | 第2四半期 (Interim)<br>通 期 (Annual) | <br>              | -46<br>-88        | 1,248<br>-412     | <br>                    |
| 税金等調整前当期純利益<br>Income before income taxes                 | 第2四半期 (Interim)<br>通 期 (Annual) | 3,666<br>8,401    | 3,964<br>8,101    | 5,053<br>7,160    | 3,690<br>7,600          |
| 法人税等<br>Income taxes                                      | 第2四半期 (Interim)<br>通 期 (Annual) | 1,063<br>2,596    | 1,327<br>2,749    | 1,690<br>3,235    | 1,264<br>2,600          |
| 非支配者株主持分損益等<br>Minority interest income(loss)             | 第2四半期 (Interim)<br>通 期 (Annual) | 40<br>74          | 35<br>60          | 43<br>89          | <br>                    |
| 親会社株主に帰属する四半期（当期）純利益<br>Net Income                        | 第2四半期 (Interim)<br>通 期 (Annual) | 2,562<br>5,730    | 2,600<br>5,291    | 3,320<br>3,835    | 2,426<br>5,000          |



| ■売上原価明細 Details of Cost of Sales              |                 | 百万円 (Yen millions) |         |         |                         |
|-----------------------------------------------|-----------------|--------------------|---------|---------|-------------------------|
| 年度 Fiscal Year                                |                 | 2021/3             | 2022/3  | 2023/3  | 2024/3<br>予想 (Forecast) |
| 人件費<br>Personnel expenses                     | 第2四半期 (Interim) | 14,782             | 14,566  | 14,374  | 14,754                  |
|                                               | 通 期 (Annual)    | 29,454             | 29,057  | 28,687  | 30,302                  |
| 燃料油脂費<br>Fuel expenses                        | 第2四半期 (Interim) | 310                | 419     | 582     | 589                     |
|                                               | 通 期 (Annual)    | 682                | 951     | 1,134   | 1,236                   |
| 減価償却費<br>Depreciation                         | 第2四半期 (Interim) | 1,065              | 999     | 1,061   | 1,038                   |
|                                               | 通 期 (Annual)    | 2,224              | 2,431   | 2,486   | 2,275                   |
| 輸配送費<br>Truck chartering expenses             | 第2四半期 (Interim) | 43,274             | 49,086  | 52,393  | 53,887                  |
|                                               | 通 期 (Annual)    | 92,305             | 100,837 | 104,736 | 110,616                 |
| 荷役・保管料<br>Cargo handling and storage expenses | 第2四半期 (Interim) | 3,695              | 3,872   | 3,658   | 3,379                   |
|                                               | 通 期 (Annual)    | 7,076              | 7,549   | 7,283   | 6,695                   |
| 施設使用料<br>Facility expenses                    | 第2四半期 (Interim) | 1,582              | 2,036   | 2,720   | 2,732                   |
|                                               | 通 期 (Annual)    | 3,350              | 4,587   | 5,525   | 5,692                   |
| 道路使用料<br>Toll fees                            | 第2四半期 (Interim) | 372                | 303     | 320     | 297                     |
|                                               | 通 期 (Annual)    | 559                | 907     | 925     | 629                     |
| その他諸経費<br>Other expenses                      | 第2四半期 (Interim) | 2,616              | 3,076   | 3,290   | 87,127                  |
|                                               | 通 期 (Annual)    | 5,656              | 5,757   | 6,003   | 6,358                   |
| 売上原価計<br>Total Cost of Sales                  | 第2四半期 (Interim) | 67,696             | 74,357  | 78,398  | 79,855                  |
|                                               | 通 期 (Annual)    | 141,306            | 152,076 | 156,779 | 163,803                 |

| ■一般管理費明細 Details of Selling, General & Administrative Expenses |                 | 百万円 (Yen millions) |        |        |                         |
|----------------------------------------------------------------|-----------------|--------------------|--------|--------|-------------------------|
| 年度 Fiscal Year                                                 |                 | 2021/3             | 2022/3 | 2023/3 | 2024/3<br>予想 (Forecast) |
| 人件費<br>Personnel expenses                                      | 第2四半期 (Interim) | 770                | 785    | 855    | 930                     |
|                                                                | 通 期 (Annual)    | 1,508              | 1,522  | 1,655  | 1,882                   |
| 減価償却費<br>Depreciation                                          | 第2四半期 (Interim) | 95                 | 191    | 164    | 356                     |
|                                                                | 通 期 (Annual)    | 210                | 284    | 409    | 709                     |
| 施設使用料<br>Facility expenses                                     | 第2四半期 (Interim) | 74                 | 72     | 83     | 101                     |
|                                                                | 通 期 (Annual)    | 147                | 141    | 188    | 199                     |
| 旅費及び交通費<br>Travel expenses                                     | 第2四半期 (Interim) | 32                 | 34     | 60     | 64                      |
|                                                                | 通 期 (Annual)    | 62                 | 69     | 105    | 114                     |
| 交際費<br>Entertainment expenses                                  | 第2四半期 (Interim) | 6                  | 10     | 25     | 23                      |
|                                                                | 通 期 (Annual)    | 21                 | 35     | 51     | 49                      |
| その他諸経費<br>Other expenses                                       | 第2四半期 (Interim) | 379                | 306    | 643    | 358                     |
|                                                                | 通 期 (Annual)    | 787                | 866    | 1,134  | 656                     |
| 一般管理費計<br>Total Selling, General & Administrative Expenses     | 第2四半期 (Interim) | 1,356              | 1,398  | 1,830  | 1,660                   |
|                                                                | 通 期 (Annual)    | 2,735              | 2,917  | 3,543  | 3,267                   |

## 8. 連結キャッシュフロー (Consolidated Statements of Cash Flows)

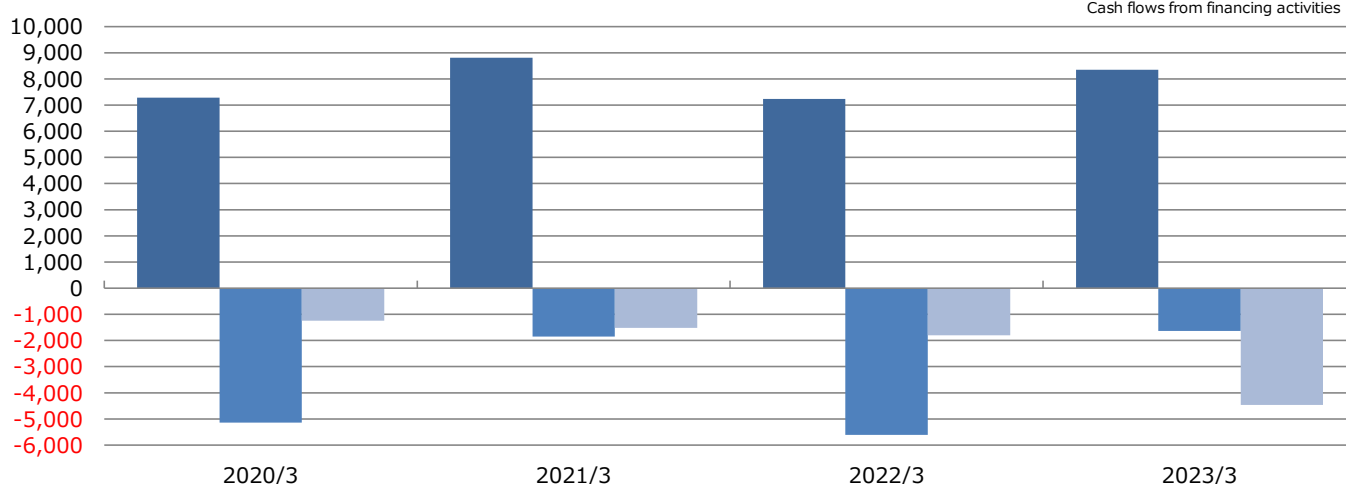
百万円 (Yen millions)

|                                                | 年度 Fiscal Year  | 2020/3 | 2021/3 | 2022/3 | 2023/3 |
|------------------------------------------------|-----------------|--------|--------|--------|--------|
| 現金及び現金同等物の期首残高                                 | 第2四半期 (Interim) | 13,675 | 14,575 | 19,973 | 19,949 |
| Cash and cash equivalents at beginning of year | 通 期 (Annual)    | 13,675 | 14,575 | 19,973 | 19,949 |
| 現金及び現金同等物の増加額                                  | 第2四半期 (Interim) | 266    | 3,088  | 463    | 404    |
| Net increase in cash and cash equivalents      | 通 期 (Annual)    | 899    | 5,397  | -23    | 2,414  |
| ■ 営業活動によるキャッシュフロー                              | 第2四半期 (Interim) | 2,952  | 4,615  | 2,885  | 2,519  |
| Cash flows from operating activities           | 通 期 (Annual)    | 7,287  | 8,808  | 7,239  | 8,351  |
| ■ 投資活動によるキャッシュフロー                              | 第2四半期 (Interim) | -2,071 | -714   | -1,602 | -264   |
| Cash flows from investing activities           | 通 期 (Annual)    | -5,141 | -1,851 | -5,605 | -1,639 |
| ■ 財務活動によるキャッシュフロー                              | 第2四半期 (Interim) | -598   | -728   | -903   | -2,149 |
| Cash flows from financing activities           | 通 期 (Annual)    | -1,243 | -1,520 | -1,804 | -4,467 |
| 現金及び現金同等物の期末残高                                 | 第2四半期 (Interim) | 13,942 | 17,663 | 20,436 | 20,353 |
| Cash and cash equivalents at end of year       | 通 期 (Annual)    | 14,575 | 19,973 | 19,949 | 22,363 |

### ■ キャッシュフロー (Cash flow)

■ 営業活動によるキャッシュフロー  
Cash flows from operating activities  
■ 投資活動によるキャッシュフロー  
Cash flows from investing activities  
■ 財務活動によるキャッシュフロー  
Cash flows from financing activities

百万円 (yen millions)



## 9. 設備投資・減価償却費 (Capital Investments, Depreciation Expenses)

### ■ 設備投資額 Capital Investments

百万円 (Yen millions)

| 年度 Fiscal Year                                        | 2021/3 | 2022/3 | 2023/3 | 2024/3<br>予想 (Forecast) |
|-------------------------------------------------------|--------|--------|--------|-------------------------|
| ■ ロジスティクスマネジメント事業 (Logistics Management Business)     | 1,035  | 1,320  | 1,740  | 1,589                   |
| ■ 物流情報サービス事業 (Logistics Information Service Business) | 366    | 613    | 225    | 718                     |
| ■ インダストリアルサポート事業 (Industrial Support Business)        | 2      | 2      | 23     | 5                       |
| ■ その他事業 (Others)                                      | 998    | 832    | 1,631  | 250                     |
| 共 通(Community)                                        | 355    | 1,325  | 319    | 30                      |
| 連結調整                                                  | -37    | -15    | -16    | -14                     |
| 合計 (Total)                                            | 2,721  | 3,937  | 3,922  | 2,578                   |

### ■ 減価償却費 Depreciation Expenses

百万円 (Yen millions)

| 年度 Fiscal Year                                        | 2021/3 | 2022/3 | 2023/3 | 2024/3<br>予想 (Forecast) |
|-------------------------------------------------------|--------|--------|--------|-------------------------|
| ■ ロジスティクスマネジメント事業 (Logistics Management Business)     | 1,490  | 1,494  | 1,433  | 1,518                   |
| ■ 物流情報サービス事業 (Logistics Information Service Business) | 371    | 369    | 417    | 413                     |
| ■ インダストリアルサポート事業 (Industrial Support Business)        | 13     | 12     | 13     | 16                      |
| ■ その他事業 (Others)                                      | 476    | 667    | 839    | 760                     |
| 共 通(Community)                                        | 102    | 195    | 222    | 215                     |
| 連結調整                                                  | -19    | -27    | -30    | -32                     |
| 合計 (Total)                                            | 2,433  | 2,711  | 2,894  | 2,890                   |

10. 連結指標 (Index)

| 年度 Fiscal Year |                                    | (単位) | (Unit)        | 2020/3   |          | 2021/3   |          | 2022/3   |          | 2023/3   |          |
|----------------|------------------------------------|------|---------------|----------|----------|----------|----------|----------|----------|----------|----------|
|                |                                    |      |               | 第2四半期    | 期末       | 第2四半期    | 期末       | 第2四半期    | 期末       | 第2四半期    | 期末       |
|                |                                    |      |               | Interim  | Annual   | Interim  | Annual   | Interim  | Annual   | Interim  | Annual   |
| 収益性指標          |                                    |      |               |          |          |          |          |          |          |          |          |
| 株主資本利益率        | ROE (Return on equity)             | %    | %             | 13.5     | 13.6     | 13.1     | 14.2     | 11.8     | 11.7     | 13.7     | 8.0      |
| 総資本利益率         | ROA (Return on assets)             | %    | %             | 8.8      | 8.7      | 8.6      | 9.2      | 7.9      | 7.8      | 9.4      | 5.4      |
| 営業利益率          | Operating income                   | %    | %             | 4.6      | 4.6      | 4.9      | 5.4      | 5.0      | 4.9      | 4.4      | 4.4      |
| 効率性指標          |                                    |      |               |          |          |          |          |          |          |          |          |
| 総資産回転率         | Total assets turnover              | %    | %             | 148.8    | 290.6    | 121.5    | 243.3    | 121.6    | 241.0    | 118.5    | 236.6    |
| 固定資産回転率        | Fixed assets turnover              | 回    | timeT         | 4.83     | 8.61     | 3.83     | 7.71     | 3.95     | 7.14     | 3.50     | 7.28     |
| 買入債務回転期間       | Accounts payable turnover          | 月    | monthT        | 0.84     | 0.92     | 0.85     | 0.96     | 0.83     | 0.91     | 0.87     | 0.90     |
| 売上債権回転期間       | Accounts receivable turnover       | 月    | monthT        | 1.76     | 1.85     | 1.84     | 1.96     | 1.80     | 1.89     | 1.82     | 1.80     |
| 安全性指標          |                                    |      |               |          |          |          |          |          |          |          |          |
| インフラが"レッジ"     | Interest coverage ratio            | 倍    | magnification | 62.19    | 69.43    | 84.11    | 75.91    | 43.96    | 59.05    | 46.99    | 67.22    |
| 自己資本比率         | Shareholders' equity ratio         | %    | %             | 65.6     | 63.7     | 67.0     | 65.4     | 69.0     | 67.8     | 68.8     | 67.3     |
| D/Eレシオ         | D/E ratio                          | 倍    | magnification | 0.04     | 0.05     | 0.04     | 0.05     | 0.04     | 0.04     | 0.04     | 0.06     |
| 借入依存度          | Borrowing/Capital                  | %    | %             | -        | -        | -        | -        | -        | -        | -        | -        |
| 流動比率           | Current ratio                      | %    | %             | 240.3    | 221.1    | 247.9    | 241.5    | 271.7    | 247.8    | 252.7    | 256.8    |
| 固定比率           | Fixed assets/STK EQ                | %    | %             | 46.2     | 50.0     | 47.2     | 46.0     | 44.6     | 48.4     | 48.4     | 47.6     |
| 固定長期適合率        | Fixed assets/Fixed capital         | %    | %             | 43.0     | 46.4     | 44.0     | 42.7     | 41.7     | 45.4     | 45.7     | 43.9     |
| 当座比率           | Quick ratio                        | %    | %             | 235.4    | 216.8    | 241.5    | 236.2    | 266.1    | 242.3    | 241.4    | 249.7    |
| 株式指標           |                                    |      |               |          |          |          |          |          |          |          |          |
| 連結配当性向         | Payout ratio                       | %    | %             | 21.5     | 20.7     | 21.0     | 19.6     | 23.3     | 23.3     | 19.9     | 32.2     |
| 発行済株式数         | Total number of shares outstanding | 千株   | thouTandT     | 10,324   | 10,324   | 10,324   | 10,324   | 10,324   | 10,324   | 10,324   | 10,324   |
| 時価総額           | Market capitalization              | 百万円  | yen millionT  | 64,526   | 72,888   | 78,257   | 91,162   | 84,658   | 72,785   | 78,670   | 76,399   |
| 一株当り当期利益       | EPS (Earnings per share)           | 円    | yen           | 241.45   | 501.75   | 261.89   | 585.54   | 265.54   | 540.24   | 341.91   | 397.95   |
| 一株当り純資産額       | BPS (Book-value per share)         | 円    | yen           | 3,675.80 | 3,878.18 | 4,108.76 | 4,383.19 | 4,615.30 | 4,816.37 | 5,145.78 | 5,090.63 |
| 株価収益率          | PER (Price earnings ratio)         | 倍    | magnification | 25.89    | 14.07    | 28.94    | 15.08    | 30.88    | 13.05    | 22.29    | 18.60    |
| 株価純資産倍率        | PBR (Price book-value ratio)       | 倍    | magnification | 1.70     | 1.82     | 1.85     | 2.02     | 1.78     | 1.46     | 1.48     | 1.45     |
| 1株当り配当額        | Cash dividends per share           | 円    | yen           | 52.00    | 52.00    | 55.00    | 60.0     | 62.00    | 64.0     | 68.00    | 60.0     |

1 1. 株価・売買高 (Stock Prices & Transactions)

