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Securities code: 9058

June 2, 2020

To our shareholders:

Yutaka Tsunekawa President TRANCOM CO., LTD. 19-30, 1-chome Aoi, Higashi-ku, Nagoya

#### NOTICE OF THE 63rd ANNUAL MEETING OF SHAREHOLDERS

We are pleased to announce the 63rd Annual Meeting of Shareholders of TRANCOM CO., LTD. (the "Company") on June 18, 2020, which will be held as described below.

#### **Meeting Details**

1. Date and Time: Thursday, June 18, 2020 at 10:00 a.m. (Japan Standard Time)

**2. Place:** 4F Conference Room, Mazak Art Plaza

19-30, 1-chome Aoi, Higashi-ku, Nagoya

\*There is a possibility that this venue will not be able to be used due to the impact of the novel coronavirus disease (COVID-19). In this case, the Company will make an announcement on its website

(https://www.trancom.co.jp/ir).

#### 3. Purposes:

#### Items to be reported:

- 1. Business Report, Consolidated Financial Statements and Audit Reports of the Consolidated Financial Statements by the Financial Auditor and the Audit and Supervisory Committee for the 63rd Fiscal Year (from April 1, 2019 to March 31, 2020)
- 2. Non-Consolidated Financial Statements for the 63rd Fiscal Year (from April 1, 2019 to March 31, 2020)

# Items to be resolved:

**Proposal 1:** Appropriation of surplus

**Proposal 2:** Election of seven (7) Directors who are not Audit and Supervisory

Committee Members

Proposal 3: Election of three (3) Directors who are Audit and Supervisory

Committee Members

# **Reference Document for the Annual Meeting of Shareholders Proposals and Reference Information**

## **Proposal 1:** Appropriation of surplus

1. Year-end dividend

To determine the amount of dividends payable at the end of the 63rd fiscal year, the Company must take account of the continuation of stable dividend with business performance for the 63rd fiscal year. Accordingly, the Company proposes to pay dividends as follows:

(1) Type of dividend assets: Cash

(2) Allocation of dividends to shareholders, and total amount

Total dividends: ¥513,212,596

Since the interim dividend in the amount of 52 yen per share has been distributed, the annual dividend for the current fiscal year would be 104 yen per share (dividend increase of 12 yen).

- (3) Effective date of dividends of surplus: June 19, 2020
- 2. Other appropriation of surplus

Regarding matters relating to the other appropriation of surplus, the Company proposes the following to prepare for investment to promote further business growth and other actions.

- (1) Item of surplus to be increased and amount of increase General reserve: \quad \frac{\pma}{3},000,000,000
- (2) Item of surplus to be decreased and amount of decrease Retained earnings brought forward: ¥3,000,000,000

**Proposal 2:** Election of seven (7) Directors who are not Audit and Supervisory Committee Members

All Seven (7) Directors who are not Audit and Supervisory Committee Members' term of office will expire at the conclusion of this Annual Meeting of Shareholders. Therefore, the Company proposes the election of seven (7) Directors who are not Audit and Supervisory Committee Members.

Audit and Supervisory Committee determines that all candidates for Directors are well qualified.

The candidates for Directors who are not Audit and Supervisory Committee Members are as follows:

101	lows:				
No.	Name (Date of birth)	Ca	Career summary, positions and areas of responsibility in the Company		Number of Company shares owned
		Jul.	1976	Joined Aichi Kogata Unyu Co., Ltd. (currently RANET CO., LTD.)	
	Masahisa Shimizu	Jun.	1989	Board Director of the Company	
		Jun.	1994	Executive Director	
	69 years old (Jun. 23, 1950)	Apr.	2000	Senior Executive Director	
	(3411. 23, 1730)	Jun.	2005	President	
1	Reelection	Apr.	2016	Chairman (current position)	30,500
	Attendance at the Board of Directors meetings 12/12 (100%)	Masa foresi comp mana candi such	Reasons for Nomination as Director  Masahisa Shimizu has led the Company by demonstrating excellent foresight and strong leadership and grown it into a unique logistics company. On the basis of his track record, he has been continuing his management leadership as Chairman. The Company has nominated him as a candidate for Director, because he can be expected to perform the duties such as decision-making in management policy and corporate strategy and oversight of business operations.		
		Jan.	2008	Joined the Company	
		Aug.	2009	Executive Officer, Manager of Corporate Planning Group and in charge of General & Human Resources Group	
		Jun.	2010	Executive Officer in charge of Administration Group	
	Yutaka Tsunekawa	Jun.	2011	Board Director and Executive Officer in charge of Administration Group	
	59 years old (Apr. 29, 1961)	Apr.	2012	Board Director and Managing Executive Officer in charge of Administration Group	
2	Reelection	Mar.	2015	Board Director and Managing Executive Officer in charge of Administration & System Group	3,300
	Attendance at the	Apr.	2016	President (current position)	
	Board of Directors meetings 12/12 (100%)	Since exper Syste spear record system Comp	e joining the rience in the m Group, heading qued, he has less to set forth pany has n	Demination as Director the Company, Yutaka Tsunekawa has acquired broad the Corporate Planning Group, Administration Group and contributing toward the Company's growth and the track that the effort to construct TRANCOM's unique "transport" as the next medium- to long-term vision as President. The time ominated him as a candidate for Director, because he can be tinue performing his duties as President.	

No.	Name (Date of birth)	Career sum	mary, positions and areas of responsibility in the Company	Number of Company shares owned
		Mar. 1995	Joined the Company	SHALES SWILLS
		Jun. 2005	Executive Officer, General Manager of Transportation Group	
		Feb. 2012	Executive Officer, controlling operation of Logistics Management Group	
		Jun. 2014	Board Director and Executive Officer in charge of Logistics Management Group	
		Apr. 2016	Board Director and Senior Executive Officer in charge of Logistics Management Group	
	Yasuhiro Jinno 49 years old	Dec. 2016	Board Director and Senior Executive Officer, assisting operations control	
	(Mar. 8, 1971)	Apr. 2017	Board Director and Managing Executive Officer	
3	Reelection	Oct. 2018	Board Director and Senior Managing Executive Officer (current position)	1,600
3	Attendance at the	Apr. 2020	President and Representative Director of TRANCOM SC., LTD. (current position)	1,000
	Board of Directors meetings 12/12 (100%)		oncurrent Positions] Representative Director of TRANCOM SC., LTD.	
		Yasuhiro Jinno Management b responsibility i business experi expand new bu next medium- among busines Executive Office	has engaged in the Transportation business and Logistics usiness since joining the Company and held positions of a diverse business areas. On the basis of his extensive tence and track record, he has been leading the initiative to siness areas using TRANCOM's strengths and realize the to long-term vision by promoting greater collaboration sees within the Group as Board Director and Senior Managing ter. The Company has nominated him as a candidate for use he can be expected to continue promoting the Company's	
	Ryo Kambayashi 46 years old (Apr. 1, 1974) Reelection	Mar. 1997	Joined the Company	
		Feb. 2012	General Manager of Logistics Information Service Group	
		Apr. 2014	Executive Officer, General Manager of Logistics Information Service Group	
		Mar. 2016	President and Representative Director of TTS CO., LTD. (current position)	
		Apr. 2018	Senior Executive Officer in charge of Logistics Information Service Group	
		Apr. 2019	Managing Executive Officer in charge of Logistics Information Service Group	
		Jun. 2019	Board Director and Managing Executive Officer in charge of Logistics Information Service Group	
4	Attendance at the	Feb. 2020	Board Director and Managing Executive Officer responsible for Transport Division (current position)	1,100
	Board of Directors	_	oncurrent Positions]	
	meetings	President and F	Representative Director of TTS CO., LTD.	
	10/10 (100%)	Ryo Kambayas	omination as Director thi has engaged in the Logistics Information Service business the Company and has lead its growth into one of the core	
		businesses of the	ne Company. The Company has nominated him as a	
			Director, because he has utilized this extensive business	
			knowledge to manage the newly established Transport ed up business development for the construction of	
		TRANCOM's	unique "transport" system from February 2020, and can be	
		_	lize the enhancement of business and the expansion of new	
		transport areas.		

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company		Number of Company shares owned
No.		Apr. 2017 Apr. 2018 Oct. 2018 Apr. 2019 Jun. 2019 Oct. 2019 Feb 2020. Reasons for Market Naka outside the Coand overseas segeneral & humpossible due to Company has	Joined the Company Executive Officer in charge of Corporate Planning Group Senior Executive Officer in charge of Corporate Planning Group and Administration Group Managing Executive Officer in charge of Corporate Planning Group and Administration Group Board Director and Managing Executive Officer in charge of Corporate Planning Group and Administration Group Board Director and Managing Executive Officer in charge of Corporate Planning Group, Administration Group and Business Development Group Board Director and Managing Executive Officer in charge of Corporate Planning Group, Current position)  Nomination as Director zawa has extensive work experience and broad insight gained impany and has been in charge of the Company's management strategies, as well as of the administrative divisions concerning than resources and the finance & legal administration, made to his strong decision-making and executive abilities. The mominated him as a candidate for Director, because he can be entinue contributing to the establishment of business	Company shares owned
		foundation en	abling the Group to achieve its sustainable growth, as well as ement of enterprise value over the medium- to long-term.	

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company		Number of Company shares owned	
		Jul.	1999	Joined the Company	
		Feb.	2003	Block Manager of Block I of Logistics Management Group	
		Feb. 2010 Manager of Corporate Planning Group	Manager of Corporate Planning Group		
		Apr.	2014	Seconded to Transfreight China Logistics Ltd. as Vice President (currently TRANCOM CHINA LOGISTICS LTD.)	
		Nov.	2015	General Manager of Overseas Business Group	
		Nov.	2015	President of Transfreight China Logistics Ltd. (currently TRANCOM CHINA LOGISTICS LTD.) (current position)	
		Apr.	2016	Executive Officer in charge of Overseas Business Group	
	Atsunori Takebe 45 years old (Jul. 30, 1974)  Reelection  Attendance at the Board of Directors meetings 12/12 (100%)  Jun.  Feb  April  In Pres	Jun.	2016	Board Director and Executive Officer in charge of Overseas Business Group	
		45 years old	2019	Board Director and Executive Officer in charge of Automotive Logistics Group and Overseas Business Group	
		Oct.	2019	Chairman of Sergent Services Pte Ltd (current position)	<b>5</b> 6000
6		Feb.	2020	Board Director and Executive Officer in charge of Corporate Account Development, Automotive Logistics Group and Overseas Business Group	76,800
		Apr.	2020	Board Director and Senior Executive Officer in charge of Corporate Account Development, Automotive Logistics Group and Overseas Business Group (current position)	
		Presiden	lent of TR.	ncurrent Positions] ANCOM CHINA LOGISTICS LTD. gent Services Pte Ltd	
	Sir Ma the aut bas as aut cha		joining the gement but pansion of notive logist of his track person what logist e of the costs a candidate	mination as Director c Company, Atsunori Takebe has engaged in the Logistics siness, Corporate Planning, business expansion in overseas, frew transport areas, etc. through the promotion of the stics business and has gained extensive experience. On the c record, he has promoted company-wide sales development to has been in charge of overseas business and the stics business in addition to being the person newly in reporate account development. The Company has nominated atte for Director, because he can be expected to continue and business experience and knowledge for management.	

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company	Number of Company shares owned
7	Kei Sato 55 years old (Jun. 1, 1965)  Reelection Outside Director Independent  Attendance at the Board of Directors meetings 10/10 (100%)	Apr. 1988 Joined KOKUSAI SHOGYO publishing corp. Dec. 1990 Joined THE NIKKAN KOGYO SHIMBUN,LTD. Nov. 2003 Managing Director of Phoenix Capital Co., Ltd. Feb. 2004 Director of Kinsho Store Co., Ltd. May 2007 Representative Director of PARER Co., Ltd. Aug. 2008 Director and Co-founder of KAJITAKU CO., LTD. Jun. 2019 Outside Director of the Company (current position) Jun. 2019 Outside Director of Life Network Co., Ltd. (current position) Nov. 2019 Joint Representative Director of COKIA Ltd. (current position)  [Important Concurrent Positions] Outside Director of Life Network Co., Ltd. Joint Representative Director of COKIA Ltd.  Reasons for Nomination as Outside Director Kei Sato has engaged in business management in various fields and has extensive experience and exceptional insight, with his track records as a corporate manager accumulated over many years. Utilizing this, he actively offers comments and advice concerning the overall management, and contributes to increasing medium- and long-term enterprise value. The Company has nominated him as a candidate for Outside Director, because he can be expected to continue utilizing his experience, etc. to appropriately monitor and give effective advice regarding the Company's management strategy.  Matters concerning Independence The Company has no special relationship with Life Network Co., Ltd. or COKIA Ltd., at both of which Kei Sato concurrently serves as a director. Kei Sato has been in an agreement for an advisory contract with the Company regarding sales activities since February 2016, but the compensation was less than five million yen, and the advisory contract was terminated in May 2019. Therefore, we believe that this does not affect his independence. In addition, he has been registered as an Independent Director prescribed by the Tokyo Stock Exchange and Nagoya Stock Exchange, and if he is elected, the Company will continue to appoint him as	
		Independent Director.	

(Notes)

- 1 There is no special interest between any of the candidates and the Company.
- 2 Kei Sato is a candidate for Outside Director.
- 3 The Company has entered into an agreement with Kei Sato to limit his liability for damages as prescribed in Article 423, Paragraph 1 of the Companies Act pursuant to Article 427, Paragraph 1 of the same law. The limited amount of liabilities for damages under the Agreement was set as the higher of either two million yen or the minimum amount calculated based on the provision of Article 425, Paragraph 1. Upon the approval of reelection of Kei Sato as Director who is not an Audit and Supervisory Committee Member, the Company plans to renew such agreement to limit his liability.
- 4 The term of office of Kei Sato as Outside Director will be one year since his appointment at the conclusion of this Annual Meeting of Shareholders.

**Proposal 3:** Election of three (3) Directors who are Audit and Supervisory Committee Members

Out of the four (4) Directors who are Audit and Supervisory Committee Members, the terms of office of Hisatoshi Nagamine, Kazuo Kawamura and Yasuhisa Hayakawa will expire at the conclusion of this Annual Meeting of Shareholders. Therefore, the Company proposes the election of three (3) Directors who are Audit and Supervisory Committee Members.

Additionally, the submission of this proposal has been approved by the Audit and Supervisory Committee.

The candidates for Directors who are Audit and Supervisory Committee Members are as follows:

No.	Name (Date of birth)	Ca	Career summary, positions and areas of responsibility in the Company		Number of Company shares owned	
	Historia Normania	Jan.	1967	Joined Aichi Kogata Unyu Co., Ltd. (currently RANET CO., LTD.)		
		Jun.	1994	Board Director and Manager of Business Division of the Company		
	Hisatoshi Nagamine 72 years old (Mar. 30, 1948)	Oct.	2006	Board Director and Executive Officer controlling Sales and in charge of Public Relations		
		Jun.	2009	Board Director and Executive Officer, stationed in Tokyo		
	Reelection	Jun.	2012	Standing Audit & Supervisory Board Member		
1	Attendance at the Board of Directors meetings 12/12 (100%)	Jun.	2016	Director and Full-time Audit and Supervisory Committee Member (current position)	3,800	
				mination as Director	-,	
				nine has mainly gained experience in the Business Division.		
	Attendance at the		He has also involved in management for many years as Director of the Company, contributing to the Company's growth as a member of the			
	Audit and Supervisory		management team. Furthermore, since becoming a Full-time Audit and			
	Committee		Supervisory Committee Member, he has contributed to improving the			
	15/15 (100%)	Comp				
		regar				
				an Audit and Supervisory Committee Member, because he to continue utilizing his experience to supervise overall		
				give effective advice.		

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company	Number of Company shares owned
2	Kazuo Kawamura 67 years old (Feb. 13, 1953)  Reelection  Outside Director Independent  Attendance at the Board of Directors meetings 12/12 (100%)  Attendance at the Audit and Supervisory Committee 15/15 (100%)	Apr. 1978 Registered as a lawyer (Nagoya Bar Association)  Apr. 1983 President of Kawamura Law Office (current position)  Jun. 2012 Outside Audit & Supervisory Board Member of the Company  Jun. 2016 Outside Director and Audit and Supervisory Committee Member (current position)  [Important Concurrent Positions]  President of Kawamura Law Office  Reasons for Nomination as Outside Director  Kazuo Kawamura has professional knowledge and abundant experience as a lawyer and has been helping to improve management governance by actively offering comments and advice from a legal perspective. The Company has selected him as a candidate for Outside Director who is an Audit and Supervisory Committee Member, because he can be expected to continue utilizing his experience to supervise overall management and give effective advice. Although he has no experience in corporate management other than as Outside Director or as Outside Audit & Supervisory Board Member, he can be expected to continue to perform the duties of Outside Director who is an Audit and Supervisory Committee Member for the reasons stated above.  Matters concerning Independence  The Company has no special relationship with Kawamura Law Office, of which Kazuo Kawamura is President. The Company has registered	-
		Kawamura as Independent Directors, pursuant to the provisions of the Tokyo Stock Exchange and Nagoya Stock Exchange, with the said exchanges. If Kawamura is elected, the Company will continue to appoint him as Independent Director.	

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company	Number of Company shares owned
3	Yasuhisa Hayakawa 69 years old (Feb. 10, 1951)  Reelection  Outside Director  Independent  Attendance at the Board of Directors meetings 12/12 (100%)  Attendance at the Audit and Supervisory Committee 15/15 (100%)	Apr. 1969 Joined Nagoya Regional Taxation Bureau  Jul. 2004 District Director of Tosu Tax Office (Fukuoka Regional Taxation Bureau)  Jul. 2006 Chief Internal Inspector dispatched to Nagoya, Commissioner's Secretariat of National Tax Agency  Jul. 2009 Deputy Commissioner of Taxation Department No.2, Nagoya Regional Taxation Bureau  Aug. 2011 Registered as a certified public tax accountant (Nagoya Certified Tax Accountants' Association Gifu Kita Branch)  Sep. 2011 President of Hayakawa Tax Accountant Office (current position)  Jun. 2012 Outside Audit & Supervisory Board Member of the Company  Jun. 2016 Outside Director and Audit and Supervisory Committee Member (current position)  [Important Concurrent Positions]  President of Hayakawa Tax Accountant Office  Reasons for Nomination as Outside Director  Yasuhisa Hayakawa has professional knowledge and abundant experience as a tax accountant and has been helping to improve management governance by actively offering comments and advice to the management team from tax and accounting perspectives. The Company has selected him as a candidate for Outside Director who is an Audit and Supervisory Committee Member, because he can be expected to continue utilizing his experience to supervise overall management and give effective advice.  Although he has no experience in corporate management other than as Outside Director or as Outside Audit & Supervisory Board Member, he can be expected to continue to perform the duties of Outside Director who is an Audit and Supervisory Committee Member for the reasons stated above.  Matters concerning Independence  The Company has no special relationship with Hayakawa Tax Accountant Office, of which Yasuhisa Hayakawa is President. The Company has registered Hayakawa as Independent Directors, pursuant to the provisions of the Tokyo Stock Exchange and Nagoya Stock Exchange, with the said exchanges. If Hayakawa is elected, the Company will continue to appoint	
		him as Independent Director.	l

(Notes) 1 There is no special interest between the candidates and the Company.

- 2 Kazuo Kawamura and Yasuhisa Hayakawa are candidates for Outside Director.
- 3 The Company has entered into an agreement with Kazuo Kawamura and Yasuhisa Hayakawa to limit their liability for damages as prescribed in Article 423, Paragraph 1 of the Companies Act pursuant to Article 427, Paragraph 1 of the same law. The limited amount of liabilities for damages under the Agreement was set as the higher of either two million yen or the minimum amount calculated based on the provision of Article 425, Paragraph 1. Upon the approval of reelection of Kazuo Kawamura and Yasuhisa Hayakawa as Director who is an Audit and Supervisory Committee Member, the Company plans to renew such agreements to limit their liability.
- 4 The term of office of Kazuo Kawamura and Yasuhisa Hayakawa as Outside Directors who are Audit and Supervisory Committee Members will be four years since their appointment at the close of this Meeting of Shareholders.

#### (Reference)

# ■ System of the Board of Directors after the conclusion of the Annual Meeting of Shareholders (Planned)

Name	Positions and areas of	f responsibility in the Company	Attribute
Masahisa Shimizu	Chairman		
Yutaka Tsunekawa	President		
Yasuhiro Jinno	Board Director and Senior Managing Executive Officer		
Ryo Kambayashi	Board Director and Managing Executive Officer	Responsible for Transport Division	
Keisuke Nakazawa	Board Director and Managing Executive Officer	In charge of Corporate Planning Group	
Atsunori Takebe	Board Director and Senior Executive Officer	In charge of Corporate Account Development, Automotive Logistics Group and Overseas Business Group	
Kei Sato	Outside Director		Outside Director Independent
Hisatoshi Nagamine	Director and Full-time Audit and Supervisory Committee Member		
Kazuo Kawamura	Outside Director and Audit and Supervisory Committee Member		Outside Director Independent
Yasuhisa Hayakawa	Outside Director and Audit and Supervisory Committee Member		Outside Director Independent
Kazuo Tsuyumoto	Outside Director and Audit and Supervisory Committee Member		Outside Director Independent

### **■** Appointment Policy and Procedures for Candidates for Director

#### **Appointment Policy for Candidates for Director**

The Company believes that the Board of Directors should be composed of various Directors with different backgrounds such as expertise and experience, and maintain an appropriate number of members so that the functions of the Board of Directors can be most effectively and efficiently exercised. The Company has selected as candidates individuals who have excellent personality and insight and who can fulfill their duties.

#### ODirectors who are not Audit and Supervisory Committee Members

The Company believes that it is necessary for Internal Directors to be persons with a sense of balance and decisiveness who can grasp and act on all operations, and who have diverse expertise (business, planning, finance, global, etc.). Specifically, in addition to the Chairman who chairs the Board of Directors, the President who has the ultimate responsibility for the business execution, executive officers responsible for the management and business of the Company overall, and executive officers in charge of corporate functions are appointed.

Outside Directors are appointed from independent outside experts who possess high insights on corporate management and social/economic trends, abundant experience, diverse perspectives and expertise (sound restraining influence).

#### ODirectors who are Audit and Supervisory Committee Members

Full-time Audit and Supervisory Committee Members are required to grasp the overall business and have a restraining and deterring influence that can point out problems, while the Company appoints Outside Directors from outside independent experts who have abundant experience and high insight and expertise (sound restraining influence) in their specialized fields, and selects at least one individual who has sufficient knowledge about finance and accounting.

# **Appointment Procedures for Candidates for Director**

Taking above into consideration, The Board of Directors, after careful and thorough deliberation, appoints candidates for Directors who are not Audit and Supervisory Committee Members after hearing the opinions of the Audit and Supervisory Committee in advance, and candidates for Directors who are Audit and Supervisory Committee Members after obtaining the consent of the Audit and Supervisory Committee.

The criteria for judging independence determined by the Company are described in the "Corporate Governance Report."