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Securities code: 9058

June 1, 2021

To our shareholders:

Yutaka Tsunekawa President TRANCOM CO., LTD. 19-30, 1-chome Aoi, Higashi-ku, Nagoya

### NOTICE OF THE 64th ANNUAL MEETING OF SHAREHOLDERS

We are pleased to announce the 64th Annual Meeting of Shareholders of TRANCOM CO., LTD. (the "Company") on June 17, 2021, which will be held as described below.

## **Meeting Details**

**1. Date and Time:** Thursday, June 17, 2021 at 10:00 a.m. (Japan Standard Time)

2. Place: 4F Conference Room, Mazak Art Plaza

19-30, 1-chome Aoi, Higashi-ku, Nagoya

\*There is a possibility that this venue will not be able to be used due

to the impact of the novel coronavirus disease (COVID-19). In this case, the Company will make an announcement on its

website (https://www.trancom.co.jp/ir).

### 3. Purposes:

# Items to be reported:

- 1. Business Report, Consolidated Financial Statements and Audit Reports of the Consolidated Financial Statements by the Financial Auditor and the Audit and Supervisory Committee for the 64th Fiscal Year (from April 1, 2020 to March 31, 2021)
- 2. Non-Consolidated Financial Statements for the 64th Fiscal Year (from April 1, 2020 to March 31, 2021)

# Items to be resolved:

**Proposal 1:** Appropriation of surplus

**Proposal 2:** Election of seven (7) Directors who are not Audit and Supervisory

Committee Members

**Proposal 3:** Election of one (1) Director who is Audit and Supervisory Committee

Member

# Reference Document for the Annual Meeting of Shareholders Proposals and Reference Information

# **Proposal 1:** Appropriation of surplus

1. Year-end dividend

To determine the amount of dividends payable at the end of the 64th fiscal year, the Company must take account of the continuation of stable dividend with business performance for the 64th fiscal year. Accordingly, the Company proposes to pay dividends as follows:

(1) Type of dividend assets: Cash

(2) Allocation of dividends to shareholders, and total amount

Total dividends: ¥592,834,980

Since the interim dividend in the amount of 55 yen per share has been distributed, the annual dividend for the current fiscal year would be 115 yen per share (dividend increase of 11 yen).

(3) Effective date of dividends of surplus: June 18, 2021

2. Other appropriation of surplus

Regarding matters relating to the other appropriation of surplus, the Company proposes the following to prepare for investment to promote further business growth and other actions.

(1) Item of surplus to be increased and amount of increase General reserve: \(\frac{\pma}{3},000,000,000\)

(2) Item of surplus to be decreased and amount of decrease Retained earnings brought forward: ¥3,000,000,000

# **Proposal 2:** Election of seven (7) Directors who are not Audit and Supervisory Committee Members

All six (6) Directors who are not Audit and Supervisory Committee Members' term of office will expire at the conclusion of this Annual Meeting of Shareholders. Therefore, the Company proposes the election of seven (7) Directors who are not Audit and Supervisory Committee Members, including two (2) Outside Directors.

Audit and Supervisory Committee determines that all candidates for Directors are well qualified.

The candidates for Directors who are not Audit and Supervisory Committee Members are as follows:

1011	lows:	_			Number of	
No.	Name (Date of birth)	Car	Career summary, positions and areas of responsibility in the Company			
		Jul.	1976	Joined Aichi Kogata Unyu Co., Ltd. (currently RANET CO., LTD.)		
	Masahisa Shimizu	Jun.	1989	Board Director of the Company		
		Jun.	1994	Executive Director		
	70 years old	Apr.	2000	Senior Executive Director		
	(Jun. 23, 1950)	Jun.	2005	President		
1	Reelection	Apr.	2016	Chairman (current position)	30,500	
	Attendance at the Board of Directors meetings 11/12 (92%)	Masal foresi compa manag a cano such a oversi values	Reasons for Nomination as Director  Masahisa Shimizu has led the Company by demonstrating excellent foresight and strong leadership and grown it into a unique logistics company. On the basis of his track record, he has been continuing his management leadership as Chairman. The Company has nominated him as a candidate for Director, because he can be expected to perform the duties such as decision-making in management policy and corporate strategy, oversight of business operations and proactive advocation of corporate values to disseminate them within the Group.			
		Jan.	2008	Joined the Company		
	Yutaka Tsunekawa 60 years old (Apr. 29, 1961) Reelection	Aug.	2009	Executive Officer, Manager of Corporate Planning Group and in charge of General & Human Resources Group		
		Jun.	2010	Executive Officer in charge of Administration Group		
		Jun.	2011	Board Director and Executive Officer in charge of Administration Group		
		Apr.	2012	Board Director and Managing Executive Officer in charge of Administration Group		
2		Mar.	2015	Board Director and Managing Executive Officer in charge of Administration & System Group	3,400	
	Attendance at the	Apr.	2016	President (current position)		
	Board of Directors meetings 12/12 (100%)	Since experi System spearly record the me	joining the definition of the	omination as Director ne Company, Yutaka Tsunekawa has acquired broad he Corporate Planning Group, Administration Group and contributing toward the Company's growth and ualitative management reforms. On the basis of his track worked vigorously as the person leading the realization of rm vision and as President. The Company has nominated date for Director, because he can be expected to continue duties as President.		

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company			Number of Company shares owned
No.		Mar. Jun. Feb. Jun. Apr. Dec. Apr. Oct. Apr. Feb. Reaso Yasuh Mana, respon busine	1995 2005 2012 2014 2016 2016 2017 2018 2020 2021 2021 2021 2021 2021 2021	Joined the Company Executive Officer, General Manager of Transportation Group Executive Officer, controlling operation of Logistics Management Group Board Director and Executive Officer in charge of Logistics Management Group Board Director and Senior Executive Officer in charge of Logistics Management Group Board Director and Senior Executive Officer, assisting operations control Board Director and Managing Executive Officer Board Director and Senior Managing Executive Officer President and Representative Director of TRANCOM SC., LTD. Board Director and Senior Managing Executive Officer in charge of Business Operations and Sales of the Company (current position)  omination as Director has engaged in the Transportation business and Logistics usiness since joining the Company and held positions of in diverse business areas. On the basis of his extensive ience and track record, he has formulated and implemented by from a management perspective looking to the medium to	Company
		long t	erm. The se he can		

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company			Number of Company shares owned
		Mar.	1997	Joined the Company	
		Feb.	2012	General Manager of Logistics Information Service Group	
		Apr.	2014	Executive Officer, General Manager of Logistics Information Service Group	
		Mar.	2016	President and Representative Director of TTS CO., LTD. (current position)	
		Apr.	2018	Senior Executive Officer in charge of Logistics Information Service Group	
	Ryo Kambayashi 47 years old (Apr. 1, 1974)  Reelection  Attendance at the Board of Directors meetings 12/12 (100%)	Apr.	2019	Managing Executive Officer in charge of Logistics Information Service Group	
		Jun.	2019	Board Director and Managing Executive Officer in charge of Logistics Information Service Group	
4		Feb.	2020	Board Director and Managing Executive Officer responsible for Transport Division	1,200
		Board of Directors	2020	Board Director and Senior Managing Executive Officer responsible for Transport Division (current position)	
				oncurrent Positions] tepresentative Director of TTS CO., LTD.	
		Reasons for Nomination as Director Ryo Kambayashi has engaged in the Logistics Information Service business since joining the Company and has lead its growth into one of the core businesses of the Company. Utilizing this extensive business experience and knowledge, he formulated and implemented business strategy that quickly responds to changes in economic conditions and the business environment as the person responsible for the Transport Division. The Company has nominated him as a candidate for Director, because he can be expected to continue promoting the Company's business.			

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company			Number of Company shares owned
		Jul.	1999	Joined the Company	
		Feb.	2003	Block Manager of Block I of Logistics Management Group	
		Feb.	2010	Manager of Corporate Planning Group	
		Apr.	2014	Vice President of Transfreight China Logistics Ltd. (currently TRANCOM CHINA LOGISTICS LTD.)	
		Nov.	2015	General Manager of Overseas Business Group	
		Nov.	2015	President of TRANCOM CHINA LOGISTICS LTD. (current position)	
		Apr.	2016	Executive Officer in charge of Overseas Business Group	
		Jun.	2016	Board Director and Executive Officer in charge of Overseas Business Group	
	Atsunori Takebe 46 years old (Jul. 30, 1974)  Reelection  Attendance at the Board of Directors meetings 12/12 (100%)	Feb.	2019	Board Director and Executive Officer in charge of Automotive Logistics Group and Overseas Business Group	
		Oct.	2019	Chairman of Sergent Services Pte Ltd (current position)	
5		Apr.	2020	Board Director and Senior Executive Officer in charge of Corporate Account Development, Automotive Logistics Group and Overseas Business Group	76,900
		Feb.	2021	Board Director and Senior Executive Officer in charge of Corporate Planning, Automotive Logistics and Overseas Business (current position)	7 0,5 0 0
		May	2021	Representative Director of Ranet CO., LTD. (current position)	
		President of Chairman of	lent of TF man of So	oncurrent Positions] RANCOM CHINA LOGISTICS LTD. ergent Services Pte Ltd Director of Ranet CO., LTD.	
		Reas Since Mana overs gaine prom ESG/ deliv. nomi conti		teasons for Nomination as Director ince joining the Company, Atsunori Takebe has engaged in the Logistics fanagement business, Corporate Planning, business expansion in verseas, the promotion of the automotive logistics business, etc. and has ained extensive experience. On the basis of his track record, he has romoted the rebuilding of the foundation for growth by developing SG/SDGs management in addition to expanding new transport and elivery areas that combine ideas and technology. The Company has ominated him as a candidate for Director, because he can be expected to ontinue utilizing his broad business experience and knowledge for nanagement.	

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company	Number of Company shares owned
6	Kei Sato 56 years old (Jun. 1, 1965)  Reelection Outside Director Independent  Attendance at the Board of Directors meetings 12/12 (100%)	Apr. 1988 Joined KOKUSAI SHOGYO publishing corp.  Dec. 1990 Joined THE NIKKAN KOGYO SHIMBUN, LTD.  Nov. 2003 Managing Director of Phoenix Capital Co., Ltd.  Feb. 2004 Director of Kinsho Store Co., Ltd.  May 2007 Representative Director of PARER Co., Ltd.  Aug. 2008 Director and Co-founder of KAJITAKU CO., LTD.  Jun. 2019 Outside Director of the Company (current position)  Jun. 2019 Outside Director of Life Network Co., Ltd. (current position)  Nov. 2019 Joint Representative Director of COKIA Ltd. (current position)  [Important Concurrent Positions]  Outside Director of Life Network Co., Ltd.  Joint Representative Director of COKIA Ltd.  Reasons for Nomination as Outside Director and expected role  Kei Sato has engaged in business management in various fields, and has a track record as a corporate manager accumulated over many years and exceptional insight concerning society, economic trends, etc. Utilizing this, he actively offers comments and advice in order to increase the transparency and fairness of management as Chairperson of the Nomination Committee and the Remuneration Committee. Furthermore, he contributes to collaboration between Outside Directors, information sharing and the enhancement of the functions of the Board of Directors through the constructive exchange of opinions, etc. as Head of Independent Outside Directors, because he can be expected to continue utilizing his experience, etc. to appropriately monitor and give effective advice regarding the Company's overall management.  Matters concerning Independence  The Company has no special relationship with Life Network Co., Ltd. or COKIA Ltd., at both of which Kei Sato concurrently serves as a director. He has been in an agreement for an advisory contract with the Company regarding sales activities since February 2016, but the compensation was less than five million yen, and the advisory contract was terminated in May 2019. Therefore, we believe that this does not affect his independence. In addition, he has been registered as an Independent Dire	

No.	Name (Date of birth)	Career su	Number of Company shares owned		
		Oct. 200	5 Registered as a lawyer Joined Mori Hamada & Matsumoto		
		Apr. 201	Joined Ministry of Land, Infrastructure, Transport and Tourism		
		Oct. 201	8 Joined Google Japan G.K.		
		Jan. 201	Partner of Miura & Partners (current position)		
		Dec. 202	Outside Director of DIGITALIFT Inc. (current position)		
	Aiko Kanayama 42 years old (Dec. 17, 1978)  New candidate Outside Director Independent	[Importan Partner of N Outside Dir			
7		In addition as a lawyer, her experien government companies. Director, be useful advic to digitaliza other than a duties of Ou	r Nomination as Outside Director and expected role to her professional knowledge and experience in corporate law Aiko Kanayama has broad perspective and insight, including agencies and her experience in digitalization at global The Company has nominated her as a candidate for Outside cause she can be expected to utilize this experience to offer se on strengthening the Company's governance and responding tion. Although she has no experience in corporate management is Outside Director, she can be expected to perform suitably the atside Director who is not an Audit and Supervisory Committee the reasons stated above.	_	
		There is no Kanayama i pursuant to	special interest between the candidate and the Company. Aiko fulfills the conditions for registration as Independent Director the provisions of the Tokyo Stock Exchange and Nagoya Stock f she is elected, the Company will appoint her as Independent		

(Notes) 1 There is no special interest between the candidates and the Company.

- 2 The Company has entered into a directors and officers liability insurance policy as prescribed in Article 430-3 of the Companies Act with an insurance company, and plans to renew the policy in June 2021. This insurance policy covers losses and such costs as related litigation expenses borne by the insured persons resulting from corporate lawsuits, third-party lawsuits, and shareholder lawsuits, and an overview of the details is provided in this Reference Document for the Annual Meeting of Shareholders (see Page 13). If each candidate is reelected or elected, he or she will be included as insured person in the policy.
- 3 Kei Sato and Aiko Kanayama are candidates for Outside Director.
- 4 The Company has entered into an agreement with Kei Sato to limit his liability for damages as prescribed in Article 423, Paragraph 1 of the Companies Act pursuant to Article 427, Paragraph 1 of the same law. The limited amount of liabilities for damages under the Agreement was set as the higher of either two million yen or the minimum amount calculated based on the provision of Article 425, Paragraph 1. Upon the approval of the reelection of him, the Company plans to continue the same agreement with him. In addition, upon the approval of the election of Aiko Kanayama, the Company plans to enter into an agreement to limit her liability with the same details as above.
- 5 The term of office of Kei Sato as Outside Director will be two years since his appointment at the conclusion of this Annual Meeting of Shareholders.
- 6 Aiko Kanayama's name in her family registry is Aiko Tamamura.

# **Proposal 3:** Election of one (1) Director who is Audit and Supervisory Committee Member

The term of office of Director Kazuo Tsuyumoto, who is an Audit and Supervisory Committee Member, will expire at the conclusion of this Annual Meeting of Shareholders. Therefore, the Company proposes the election of one (1) Director who is an Audit and Supervisory Committee Member.

Additionally, the submission of this proposal has been approved by the Audit and Supervisory Committee.

The candidate for Director who is Audit and Supervisory Committee Member is as follows:

Name (Date of birth)	Career summary, positions and areas of responsibility in the Company			Number of Company shares owned
	Oct.	1979	Joined Tohmatsu Awoki & Co. (currently Deloitte Touche Tohmatsu LLC)	
	Mar.	1983	Registered as a certified public accountant	
	May	2004	Representative Partner of Deloitte Touche Tohmatsu LLC	
	Jun.	2013	Deputy Chairman of Tokai Chapter of The Japanese Institute of Certified Public Accountants	
	Jul.	2013	Council Member of The Japanese Institute of Certified Public Accountants	
	Jul.	2018	Retired from Deloitte Touche Tohmatsu LLC	
	Aug.	2018	Director of Eiji Shibuya CPA Office (current position)	
	Jun.	2019	Chairman of Gifu Prefectural Chapter in Tokai Chapter of The Japanese Institute of Certified Public Accountants (current position)	
Eiji Shibuya 64 years old	Jun.	2019	Outside Director (Audit and supervisory committee member) of MINO CERAMIC CO., LTD. (current position)	
(Jan. 28, 1957)  New candidate  Outside Director  Independent	Direct Chair of Cer Outsid CERA	-		
писренает	Reaso Eiji S public Direct expect manag gover expert expect	ons for Non hibuya has accountar tor who is a ted to prov gement, an nance, fron ience in con ted to perfe	professional knowledge and abundant experience as a certified at. The Company has nominated him as a candidate for Outside an Audit and Supervisory Committee Member, because he can be ide highly effective oversight and ensure the soundness of d provide effective advice on strengthening the Company's in the perspective of accounting and finance. Although he has no reporate management other than as Outside Director, he can be form suitably the duties of Outside Director who is an Audit and imittee Member for the reasons stated above.	
	Matte There fulfill provis	ers concern is no speci s the condi sions of the	ning Independence ial interest between the candidate and the Company. Eiji Shibuya tions for registration as Independent Director pursuant to the Tokyo Stock Exchange and Nagoya Stock Exchange. If he is pany will appoint him as Independent Director.	

- (Notes) 1 There is no special interest between the candidate and the Company.
  - 2 The Company has entered into a directors and officers liability insurance policy as prescribed in Article 430-3 of the Companies Act with an insurance company, and plans to renew the policy in June 2021. This insurance policy covers losses and such costs as related litigation expenses borne by the insured persons resulting from corporate lawsuits, third-party lawsuits, and shareholder lawsuits, and an overview of the details is provided in this Reference Document for the Annual Meeting of Shareholders (see Page 13). If Eiji Shibuya is elected, he will be included as an insured person in the policy.

- 3 Eiji Shibuya is a candidate for Outside Director.
- 4 Upon the approval of the election of Eiji Shibuya as a Director who is an Audit and Supervisory Committee Member, the Company will enter into an agreement with him to limit his liability for damages as prescribed in Article 423, Paragraph 1 of the Companies Act pursuant to Article 427, Paragraph 1 of the same law. The Company plans to set the limited amount of liabilities for damages under the aforementioned agreement to the higher of either two million yen or the minimum amount calculated based on the provision of Article 425, Paragraph 1.

# (Reference)

# System of the Board of Directors after the conclusion of the Annual Meeting of Shareholders (Planned)

Na	ame	Positions and areas of re-	sponsibility in the Company	Nomination Committee	Compensation Committee
Masahisa Shimizu	Male	Chairman		0	0
Yutaka Tsunekawa	Male	President		0	0
Yasuhiro Jinno	Male	Board Director and Senior Managing Executive Officer	In charge of Business Operations and Sales		
Ryo Kambayashi	Male	Board Director and Senior Managing Executive Officer	Responsible for Transport Division		
Atsunori Takebe	Male	Board Director and Senior Executive Officer	In charge of Corporate Planning, Automotive Logistics and Overseas Business		
Kei Sato	Male Outside Director Independent	Outside Director (Head of Independent Outside Directors)		(Chairperson)	(Chairperson)
Aiko Kanayama	Female Outside Director Independent	Outside Director			
Hisatoshi Nagamine	Male	Director and Full-time Audit and Supervisory Committee Member			
Kazuo Kawamura	Male Outside Director Independent	Outside Director and Audit and Supervisory Committee Member		0	0
Yasuhisa Hayakawa	Male Outside Director Independent	Outside Director and Audit and Supervisory Committee Member			
Eiji Shibuya	Male Outside Director Independent	Outside Director and Audit and Supervisory Committee Member			

# **Appointment Policy and Procedures for Candidates for Director**

## **Appointment Policy for Candidates for Director**

The Company believes that the Board of Directors should be composed of various Directors with different backgrounds such as expertise and experience, and maintain an appropriate number of members so that the functions of the Board of Directors can be most effectively and efficiently exercised. The Company has selected as candidates individuals who have excellent personality and insight and who can fulfill their duties.

#### ODirectors who are not Audit and Supervisory Committee Members

The Company believes that it is necessary for Internal Directors to be persons with a sense of balance and decisiveness who can grasp and act on all operations, and who have diverse expertise (business, planning, finance, global, etc.). Specifically, in addition to the Chairman who chairs the Board of Directors, the President who has the ultimate responsibility for the business execution, executive officers responsible for the management and business of the Company overall, and executive officers in charge of corporate functions are appointed.

Outside Directors are appointed from independent outside experts who possess high insights on corporate management and social/economic trends, abundant experience, diverse perspectives and expertise (sound restraining influence).

# ODirectors who are Audit and Supervisory Committee Members

Full-time Audit and Supervisory Committee Members are required to grasp the overall business and have a restraining and deterring influence that can point out problems, while the Company appoints Outside Directors from outside independent experts who have abundant experience and high insight and expertise (sound restraining influence) in their specialized fields, and selects at least one individual who has sufficient knowledge about finance and accounting.

#### **Appointment Procedures for Candidates for Director**

ODirectors who are not Audit and Supervisory Committee Members

The Board of Directors consults with the Nomination Committee on its plan for candidates for Director, and based a report from the Nomination Committee, the Board of Directors determines candidates for Director.

# ODirectors who are Audit and Supervisory Committee Members

The Board of Directors consults with the Nomination Committee on its plan for candidates for Director, and based on a report from the Nomination Committee and with the agreement of the Audit and Supervisory Committee Members, the Board of Directors determines candidates for Director. The criteria for judging independence determined by the Company are described in the "Corporate Governance Report."

# Oveview of Details of the Directors and Officers Liability Insurance Policy

The Company has entered a directors and officers liability insurance policy as prescribed in Article 430-3 of the Companies Act with an insurance company, under which all of the Directors, Audit and Supervisory Committee Members, Executive Officers, and managers of the Company and all of its subsidiaries are the insureds.

An overview of the policy details is as follows:

- The policy covers losses and such costs as related litigation expenses borne by insured persons resulting from company lawsuits, third-party lawsuits, and shareholder lawsuits, etc.
- As a measure to prevent impairment of the appropriateness of execution of the insureds' duties, the policy has exemptions regarding damages, etc. caused by criminal action by the insureds.
- The entire amount of the premiums of the policy is borne by the Company.