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Securities code: 9058

June 3, 2019

To our shareholders:

Yutaka Tsunekawa President TRANCOM CO., LTD. 19-30, 1-chome Aoi, Higashi-ku, Nagoya

## NOTICE OF THE 62nd ANNUAL MEETING OF SHAREHOLDERS

You are cordially invited to attend the 62nd Annual Meeting of Shareholders of TRANCOM CO., LTD. (the "Company") on June 20, 2019, which will be held as described below.

## **Meeting Details**

**1. Date and Time:** Thursday, June 20, 2019 at 10:00 a.m. (Japan Standard Time)

**2. Place:** 4F Conference Room, Mazak Art Plaza 19-30, 1-chome Aoi, Higashi-ku, Nagoya

## 3. Purposes:

## Items to be reported:

- Business Report, Consolidated Financial Statements and Audit Reports of the Consolidated Financial Statements by the Financial Auditor and the Audit and Supervisory Committee for the 62nd Fiscal Year (from April 1, 2018 to March 31, 2019)
- 2. Non-Consolidated Financial Statements for the 62nd Fiscal Year (from April 1, 2018 to March 31, 2019)

### Items to be resolved:

**Proposal 1:** Appropriation of surplus

**Proposal 2:** Election of seven (7) Directors who are not Audit and Supervisory

Committee Members

**Proposal 3:** Election of one (1) Director who is Audit and Supervisory Committee

Member

# **Reference Document for the Annual Meeting of Shareholders Proposals and Reference Information**

## **Proposal 1:** Appropriation of surplus

1. Year-end dividend

To determine the amount of dividends payable at the end of the 62nd fiscal year, the Company must take account of the continuation of stable dividend with business performance for the 62nd fiscal year. Accordingly, the Company proposes to pay dividends as follows:

(1) Type of dividend assets: Cash

(2) Allocation of dividends to shareholders, and total amount

Total dividends: ¥472,696,080

Since the interim dividend in the amount of 44 yen per share has been distributed, the annual dividend for the current fiscal year would be 92 yen per share (dividend increase of 10 yen).

(3) Effective date of dividends of surplus: June 21, 2019

2. Other appropriation of surplus

Regarding matters relating to the other appropriation of surplus, the Company proposes the following to prepare for investment to promote further business growth and other actions.

(1) Item of surplus to be increased and amount of increase General reserve: ¥3,000,000,000

(2) Item of surplus to be decreased and amount of decrease Retained earnings brought forward: ¥3,000,000,000

**Proposal 2:** Election of seven (7) Directors who are not Audit and Supervisory Committee Members

Four (4) Directors who are not Audit and Supervisory Committee Members' term of office will expire at the conclusion of this Annual Meeting of Shareholders. Therefore, the Company proposes the election of seven (7) Directors who are not Audit and Supervisory Committee Members, increasing the number of Directors by three (3) to enhance the management system.

Audit and Supervisory Committee determines that all candidates for Directors are well qualified.

The candidates for Directors who are not Audit and Supervisory Committee Members are as follows:

101	lows:					
No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company			Number of Company shares owned	
		Jul.	1976	Joined Aichi Kogata Unyu Co., Ltd. (currently RANET CO., LTD.)		
	Masahisa Shimizu (Jun. 23, 1950) Reelection	Jun.	1989	Board Director of the Company	30,400	
		Jun.	1994	Executive Director		
		Apr.	2000	Executive Vice President		
		Jun.	2005	President and CEO		
1		Apr.	2016	Chairman (current position)		
	Attendance at the Board of Directors meetings 13/13	Masa foresi the ba leader for Da mana	Reasons for Nomination as Director  Masahisa Shimizu has led the Company by demonstrating excellent foresight and strong leadership and grown it into a unique logistics firm. On the basis of his track record, he has been continuing his management leadership as Chairman. The Company has nominated him as a candidate for Director, because he can be expected to perform the duties of top management such as decision-making in management policy and corporate strategy and oversight of business operations.			
	Yutaka Tsunekawa (Apr. 29, 1961)  Reelection  Attendance at the Board of Directors meetings 13/13	Jan.	2008	Joined the Company	1	
		Aug.	2009	Executive Officer, Manager of Corporate Planning Group and in charge of General & Human Resources Group		
		Jun.	2010	Executive Officer in charge of Administration Group		
		Jun.	2011	Board Director and Executive Officer in charge of Administration Group		
		Apr.	2012	Board Director and Managing Executive Officer in charge of Administration Group		
2		Mar.	2015	Board Director and Managing Executive Officer in charge of Administration & System Group	3,200	
		Apr.	2016	President (current position)		
		Since exper Syste spearl 2016, "TRA candi-	joining the ience in the ience	omination as Director ne Company, Yutaka Tsunekawa has acquired broad ne Corporate Planning Group, Administration Group and contributing toward the Company's growth and ualitative management reforms. Appointed President in April d the effort to realize the medium-term business plan //ISION 2020." The Company has nominated him as a birector, because he can be expected to continue performing esident.		

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company			Number of Company shares owned
		Mar.	1995	Joined the Company	
	Yasuhiro Jinno (Mar. 8, 1971)  Reelection  Attendance at the	Jun.	2005	Executive Officer, General Manager of Transportation Group	
		Feb.	2012	Executive Officer, controlling operation of Logistics Management Group	
		Jan.	2014	Executive Officer in charge of Logistics Management Group	
		Jun.	2014	Board Director and Executive Officer in charge of Logistics Management Group	
		Apr.	2016	Board Director and Senior Executive Officer in charge of Logistics Management Group	
		Dec.	2016	Board Director and Senior Executive Officer, assisting operations control	
3		Apr.	2017	Board Director and Managing Executive Officer in charge of public relations	1,500
	Board of Directors	Apr.	2018	Board Director and Managing Executive Officer	
	meetings 12/13	Oct.	2018	Board Director and Senior Managing Executive Officer (current position)	
		Yasul Mana respondence busing expandence collab Senion candidathe Co			
		Mar.	1997	Joined the Company	
	Ryo Kambayashi (Apr. 1, 1974)  New candidate  Attendance at the Board of Directors meetings -/-	Feb.	2012	General Manager of Logistics Information Service Group	
		Apr.	2014	Executive Officer, General Manager of Logistics Information Service Group	
		Jun.	2017	Representative Director and President of TTS CO., LTD. (current position)	
		Apr.	2018	Senior Executive Officer in charge of Logistics Information Service Group	
4		Apr.	2019	Managing Executive Officer in charge of Logistics Information Service Group (current position)	1,100
		[Important Concurrent Positions] Representative Director and President of TTS CO., LTD.			
		Reasons for Nomination as Director Ryo Kambayashi has engaged in the Logistics Information Service business since joining the Company and has lead its growth into one of the core businesses of the Company. The Company has nominated him as a			
		candi- busin- that w	date for D ess experi	irector, because he can be expected to draw on his extensive ence and knowledge in achieving the provision of services enhance the Group's competitive advantage, as well as the	

No.	Name (Date of birth)	Career summary, positions and areas of responsibility in the Company			Number of Company shares owned
5	Keisuke Nakazawa (Dec. 12, 1959)  New candidate  Attendance at the Board of Directors meetings -/-	Apr. 2 Oct. 2 Apr. 2 Reason Keisuke outside and ove general possible Compare expecte the Gro	e Nakaza the Com erseas stra & human e due to h ny has no ed to cont oup to ach	Joined the Company  Executive Officer in charge of Corporate Planning Group Senior Executive Officer in charge of Corporate Planning Group and Administration Group Managing Executive Officer in charge of Corporate Planning Group and Administration Group (current position)  mination as Director wa has extensive work experience and broad insight gained pany and has been in charge of the Company's management ategies, as well as of the administrative divisions concerning a resources and the finance & legal administration, made his strong decision-making and executive abilities. The beninated him as a candidate for Director, because he can be ribute to the establishment of business foundation enabling hieve its sustainable growth, as well as to the improvement the over the medium- to long-term.	300
6	Atsunori Takebe (Jul. 30, 1974)  Reelection  Attendance at the Board of Directors meetings 13/13	Jul. 1 Feb. 2 Apr. 2 Nov. 2 Nov. 2 Jun. 2 Feb. 2  Imporpresider Reason Since joexperier busines in head Automocandida	1999 2003 2010 2014 2015 2015 2016 2016 2019  ortant Core on of Trains for Notioning the ence in the ess expansion of the ovotive Logate for Direction of the ovotive Logate for Directions and Di	Joined the Company  Block Manager of Block I of Logistics Management Group  Manager of Corporate Planning Group  Seconded to Transfreight China Logistics Ltd. as Vice President  General Manager of Overseas Business Group  President of Transfreight China Logistics Ltd. (current position)  Executive Officer in charge of Overseas Business Group  Board Director and Executive Officer in charge of Overseas Business Group  Board Director and Executive Officer in charge of Automotive Logistics Group and Overseas Business Group (current position)  neurrent Positions  nesfreight China Logistics Ltd.  mination as Director  Company, Atsunori Takebe has gained extensive Logistics Management business, Corporate Planning, and ion in overseas. On the basis of his track record, he has been verseas business and has recently been promoting the istics business. The Company has nominated him as a rector, because he can be expected to continue utilizing his xperience and knowledge for management.	76,700

No.	Name (Date of birth)	Career sumi	Number of Company shares owned	
7	Kei Sato (Jun. 1, 1965)  New candidate Outside Director Independent  Attendance at the Board of Directors meetings -/-	Apr. 1988	Joined KOKUSAI SHOGYO publishing corp.	
		Dec. 1990	Joined THE NIKKAN KOGYO SHIMBUN,LTD.	
		Nov. 2003	Managing Director of Phoenix Capital Co., Ltd.	
		Dec. 2003	Director of Tsu-Matsubishi Co., Ltd.	
		Feb. 2004	Director of Kinsho Store Co., Ltd.	
		Jun. 2004	Director of Sakuraya Co., Ltd.	
		May 2007	Representative Director of PARER Co., Ltd.	
		Aug. 2008	Director and Co-founder of KAJITAKU CO., LTD.	-
		Kei Sato has er extensive exper corporate mana nominated him expected to cor by utilizing his	omination as Outside Director ngaged in business management in various fields and has rience and exceptional insight, with his track records as a nger accumulated over many years. The Company has as a candidate for Outside Director, because he can be ntribute to increasing medium- and long-term enterprise value qualities to make recommendations concerning the overall and conduct appropriate monitoring of the Company's rategy.	ie

(Notes)

- 1 There is no special interest between any of the candidates and the Company.
- 2 Kei Sato is a candidate for Outside Director.
- 3 Matters to be noted in relation to the candidate for Outside Director are as follows:
  - (1) Relationship between the candidate for Outside Director and the Company There is no special interest between Kei Sato and the Company.
  - (2) Registration as Independent Director
    - Kei Sato satisfies the requirements for Independent Director prescribed by the Tokyo Stock Exchange and Nagoya Stock Exchange, and the Company plans to register him as Independent Director with the said exchanges.

He meets the "Independence Criteria for Outside Directors" of the Company on page 8.

4 Limited Liability Agreements

Upon the approval of election and appointment of Kei Sato, the Company plans to enter into an agreement with him to limit his liability for damages as prescribed in Article 423, Paragraph 1 of the Companies Act pursuant to Article 427, Paragraph 1 of the same law. The limited amount of liabilities for damages under the Agreement will be set as the higher of either two million yen or the minimum amount calculated based on the provision of Article 425, Paragraph 1.

## **Proposal 3:** Election of one (1) Director who is Audit and Supervisory Committee Member

In order to reinforce the auditing system, the Company will increase the number of Directors who are Audit and Supervisory Committee Members by one (1). Therefore, the Company proposes the election of one (1) Director who is an Audit and Supervisory Committee Member.

Additionally, the submission of this proposal has been approved by the Audit and Supervisory Committee.

The candidate for Director who is Audit and Supervisory Committee Member is as follows:

Name (Date of birth)	Career summary, positions and areas of responsibility in the Company			Number of Company shares owned
	Apr.	1982	Joined SHIMADZU CORPORATION	
	Oct.	1993	Joined Sony Life Insurance Co., Ltd.	
	Sep.	1999	Started independently as Human Resource Management R&D, Social Insurance and Labor Consultant Office	
Kazuo Tsuyumoto (Jan. 2, 1960)	Oct.	2006	Representative Director of Rapport Consulting Co., Ltd. (current position)	
New candidate	[Important Concurrent Positions]			
Outside Director	Representative Director of Rapport Consulting Co., Ltd.			
Independent	Reasons for Nomination as Outside Director			-
masponasm	Kazu			
Attendance at the Board of	corpo			
Directors meetings			s and organizational structures. The Company has as a candidate for Outside Director who is an Audit and	
-/-	Super			
	becau			
	mana			
	impro			
	as to			

(Notes) 1 There is no special interest between the candidate and the Company.

- 2 Kazuo Tsuyumoto is a candidate for Outside Director.
- 3 Matters to be noted in relation to the candidate for Outside Director are as follows:
  - (1) Relationship between the candidate for Outside Director and the Company
    The Company has no special relationship with Rapport Consulting Co., Ltd., of which
    Kazuo Tsuyumoto is Representative Director.
- (2) Registration as Independent Director
  - Kazuo Tsuyumoto satisfies the requirements for Independent Director prescribed by the Tokyo Stock Exchange and Nagoya Stock Exchange, and the Company plans to register him as Independent Director with the said exchanges.
- He meets the "Independence Criteria for Outside Directors" of the Company on page 8.
- 4 Limited Liability Agreements

Upon the approval of election and appointment of Kazuo Tsuyumoto, the Company plans to enter into an agreement with him to limit his liability for damages as prescribed in Article 423, Paragraph 1 of the Companies Act pursuant to Article 427, Paragraph 1 of the same law. The limited amount of liabilities for damages under the Agreement will be set as the higher of either two million yen or the minimum amount calculated based on the provision of Article 425, Paragraph 1.

(Independence Criteria for Outside Directors)

<Criteria for judging independence>

The Company judges that a person serving as an Outside Director has independence when none of the conditions listed below apply now or within the previous three (3) years (or the most recent three (3) fiscal years), in addition to satisfying the requirements for an Outside Director prescribed in the Companies Act and the independence criteria prescribed by the Tokyo Stock Exchange and the Nagoya Stock Exchange.

- 1. An executive of the Company or the Company's Group
- 2. Major business partners or related parties
  - (1) An executive at a company at which an executive of the Company or the Company's Group serves as an officer
  - (2) A person or an executive of a company or organization for which the Company or the Company's Group are a major business partner (Note 1)
    - (Note 1) A person for which the Company or the Company's group companies are a major business partner, and for which total sales to the Company or the Company's group companies accounted for more than 20% of the said person's consolidated sales in any of the most recent three (3) fiscal years.
  - (3) A major business partner (Note 2) or an executive of a company or organization that is a major business partner for the Company or the Company's Group
    - (Note 2) Business partner for which sales to said partner accounted for more than 10% of the Company's consolidated sales in any of the most recent three (3) fiscal years.
  - (4) An executive of a major lender to the Company (lender of an amount in excess of 2% of total consolidated assets)

#### 3. Professionals

- (1) A certified public accountant or a partner or employee of an auditing firm (however, excluding ancillary staff) that serves as the Company's Financial Auditor
- (2) An attorney, certified public accountant, tax accountant, or other consultant that belongs to a law firm, auditing firm, tax accountant firm, consulting firm, or other professional advisory firm (however, excluding persons cited in (1) and ancillary staff) who has received monies or other financial benefits of ¥10 million or more annually within the previous three (3) years other than officers' compensation from the Company or the Company's Group

#### 4. Donations

A person or an executive of a company or organization that has received a donation of ¥10 million or more annually within the previous three (3) years from the Company or the Company's Group

#### 5. Major shareholders

- (1) A major shareholder of the Company (a shareholder or an executive of a company or organization who owns voting rights directly or indirectly at 10% or higher)
- (2) A major shareholder or an executive thereof at the present time or during the directly preceding three (3) fiscal years

#### 6. Close relatives

A close relative (spouse or relative within the second degree of kinship) or cohabitant of a person for which one of the following applies

- (1) A person for which one of the above 1.–5. applies.
- (2) A director, audit & supervisory board member, executive officer, advisor, or important employee (manager level or higher) of the Company or the Company's Group

The rational basis for judging independence shall be specifically disclosed if the Board of Directors deems independence despite not satisfying the above-stated requirements.